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### **Evangelos Anastasiades**

Chairman of the IAC



2022 was a landmark year for the whole world and, consequently, for our country, with complex and multi-level challenges. The pandemic shocks were accompanied by Russia's invasion of Ukraine, with the effects becoming even more intense and testing the economic activity of Cyprus, which entered a deep recession of 5.6% of GDP. At the same time, inflationary pressures had a significant impact on the purchasing power of consumers, who saw the rising costs of fuel, food and other essentials significantly affecting the household budget.

In this uncertain economic environment, the insurance industry has once again proved to be fairly well shielded, recording a 9.5% increase in total gross premiums compared to 2021, exceeding the amount of €1 billion.

Specifically, the life insurance sector recorded a significant growth rate of 15.7%, amounting to €520 million compared to €450 million in 2021. The non-life insurance sector had an annualised growth of 4%, reaching €533 million compared to €512 million in 2021.

The significant contribution of the Insurance Industry to the island's economic activity is clearly reflected in the underlying numbers. Our industry is perhaps the largest institutional investor in Cyprus, with more than €2.7 billion of invested capital in Cyprus and abroad. It also represents 3.9% of the country's GDP, paying out considerable amounts to citizens and businesses in the form of claims and benefits. In fact, in 2022, insurers paid nearly €467 million in claims and benefits, which was indeed a real lifesaver in such adverse economic conditions.

Thanks to our resilience, we are moving forward safely into the future, keeping pace with international trends in the industry while growing on multiple levels. In this context, the Insurance Industry constantly invests in its digital transformation, as well as in the training and specialisation of its executives, in order to improve its customer service by adding more channels and providing optimised personalised services and innovative insurance products. Furthermore, by digitalising its operations, the industry conserves resources –e.g., through energy use and paper waste reduction– and creates a positive environmental impact.

At the same time, our industry remains competitive in Life and Health premiums, even after the implementation of the General Healthcare System (GHS), while applying the new requirements emerging from the forthcoming implementation of the IFRS 17 standard. Furthermore, it adapts to new circumstances and creates new products that meet today's customer demands, such as coverages relating to car insurance, climate change, green growth and cybersecurity.

Our perennial goal remains to strengthen and promote the institution of insurance, in a professional manner and in full awareness of the difficult challenges that lie ahead.





## 1.1 Insurance companies operating in Cyprus

As of December 31 2022, the number of insurance / reinsurance undertakings transacting business in Cyprus was as follows:

- 32 Insurance/Reinsurance Undertakings operating in or from Cyprus, licenced under article 14 of the Insurance and Reinsurance Services and Other Related Issues Laws of 2016-2017.
- 7 European Insurance/Reinsurance undertakings operating in the Republic of Cyprus under the freedom of establishment (FOE).
- · 458 European Insurance/Reinsurance

**Life** premiums in 2022 were shared among eleven insurance companies with the three largest companies controlling 65% of total life premiums and the top five ones accounting jointly for 81% of the market. **Total non - life** premiums were shared among 26 companies (including life companies licensed to transact accident business). The top three insurers controlled 31% of total non-life premium income and the top five ones about 45%.

Source: Insurance Companies Control Service - Ministry of Finance

### **Number of insurance companies**

|            | 2021 | 2022 |
|------------|------|------|
| Life       | 11   | 11   |
| Composite  | 2    | 2    |
| Non - life | 26   | 26   |

# Market penetration by top five Life Insurance Companies - 2022

|                | PREMIUMS (Euro mn) | MARKET SHARE |
|----------------|--------------------|--------------|
| EUROLIFE       | 150.5              | 28.9%        |
| CNP CYPRIALIFE | 121.6              | 23.4%        |
| UNIVERSAL      | 65.8               | 12.6%        |
| HELLENIC       | 39.1               | 7.5%         |
| METLIFE        | 34.4               | 6.6%         |

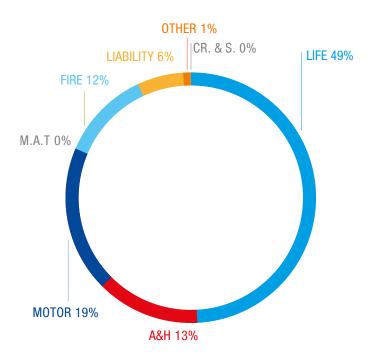
# Market penetration by top five Non Life Insurance Companies - 2022

|                  | PREMIUMS (Euro mn) | MARKET SHARE |
|------------------|--------------------|--------------|
| CNP ASFALISTIKI  | 62.9               | 11.8%        |
| GENERAL INS. CYP | 59.0               | 11.1%        |
| TRUST            | 42.0               | 7.9%         |
| UNIVERSAL        | 39.6               | 7.4%         |
| PANCYPRIAN       | 38.2               | 7.2%         |

## 1.2 Gross premium written income

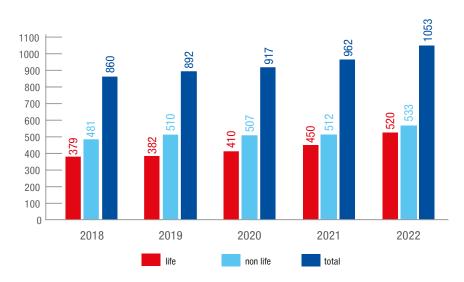
Total gross premiums increased by 9.49%, from €962 mn in 2021 to €1.053 mn in 2022. In the non-life insurance sector gross premiums written increased by 4.05% to €533 mn, from €512 mn in 2021. In the life insurance sector, total gross premiums written increased by 15.7% to € mn from €449 mn in 2021.

## Gross premiums written by class (%) - 2022



## **Gross premiums written**

Euro million

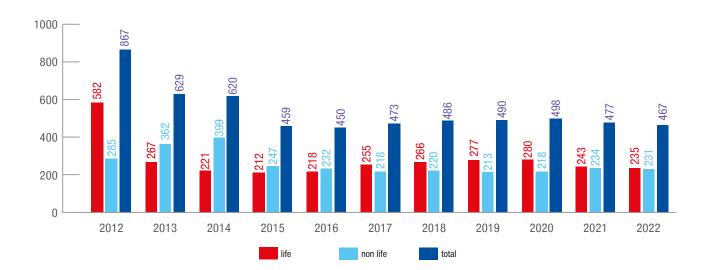


#### Claims / Benefits 1.3

In 2022, the total incured claims increased from €428 mn in 2021 to €467 mn, a 9% increase year on year. Of the total claims , €235 mn were related to non-life business, a 7% increase compared to 2021 and €231 mn to life business (11% increase compared to 2021).

### **Gross claims incurred**

Euro million



## 1.4 The importance of Insurance in Cyprus

This section seeks to facilitate the measurement of the financial impact of insurance activity. The indicators used are Premiums/GDP and the Insurance Density (premiums per capita).

## **Insurance premiums to GDP**

| YEARS                              | 2018   | 2019   | 2020   | 2021   | 2022   |
|------------------------------------|--------|--------|--------|--------|--------|
| GDP - At volume measures (Euro mn) | 21,613 | 23,010 | 21,618 | 23,437 | 27,006 |
| % increase over previous year      | 6.8%   | 6.5%   | -6.0%  | 8.4%   | 15.2%  |
| Life premiums (Euro mn)            | 379    | 382    | 410    | 450    | 520    |
| % increase over previous year      | 8.8%   | 0.7%   | 7.5%   | 9.6%   | 15.7%  |
| Ratio of Life to GDP               | 1.8%   | 1.7%   | 1.9%   | 1.9%   | 1.9%   |
| Non - life premiums (Euro mn)      | 481    | 510    | 507    | 512    | 533    |
| % increase over previous year      | 0.4%   | 6.0%   | -0.7%  | 1.1%   | 4.0%   |
| Ratio of Non - life to GDP         | 2.2%   | 2.2%   | 2.3%   | 2.2%   | 2.0%   |
| Total premiums (Euro mn)           | 860    | 892    | 917    | 962    | 1053   |
| % increase over previous year      | 0.7%   | 3.7%   | 2.8%   | 4.9%   | 9.5%   |
| Ratio of Total to GDP              | 4.0%   | 3.9%   | 4.2%   | 4.1%   | 3.9%   |

Source: Statistical Service of Cyprus (CYSTAT)

## Insurance premiums per capita

| YEARS                              | 2018    | 2019    | 2020    | 2021    | 2022    |
|------------------------------------|---------|---------|---------|---------|---------|
| Population (gov. controlled areas) | 870,067 | 880,398 | 888,005 | 918,100 | 912,703 |
| Life premiums (Euro mn)            | 379     | 382     | 410     | 450     | 520     |
| Life premiums per capita           | 400     | 430     | 430     | 447     | 570     |
| Non - life premiums (Euro mn)      | 481     | 510     | 507     | 512     | 533     |
| Non - life premiums per capita     | 553     | 580     | 571     | 558     | 584     |
| Total premiums (Euro mn)           | 860.3   | 892     | 917     | 962     | 1053    |
| Total premiums per capita          | 989     | 1013    | 1033    | 1048    | 1154    |

Source: Statistical Service of Cyprus (CYSTAT)



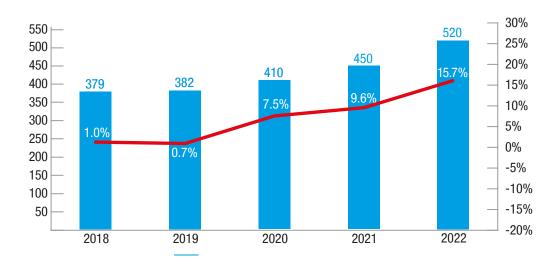


#### **Gross premiums** 2.1

Life Premiums amounted in 2022 to €520 mn, registering a 15.7% increase in nominal terms.

### **Gross Premiums**

Euro million



#### 2.2 **Benefits Paid**

In 2022, the Cyprus insurance industry paid out €209 mn. Payouts decreased by 11% from previous year.

### **Benefits paid 2018 - 2022**

Euro thousands

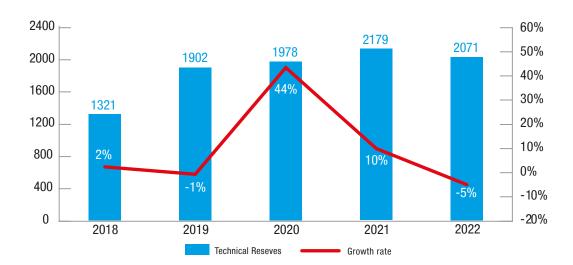
|                     | 2018    | 2019    | 2020    | 2021    | 2022    |
|---------------------|---------|---------|---------|---------|---------|
| Death Benefits      | 45,742  | 33,229  | 34,891  | 38,286  | 37.299  |
| Disability & Others | 25,266  | 22,330  | 15,336  | 15,089  | 20.546  |
| Maturities/Expiries | 37,986  | 38,621  | 44,231  | 37,966  | 36.403  |
| Surrenders          | 104,023 | 123,448 | 139,985 | 117,301 | 137.046 |
| Total               | 213,017 | 217,629 | 234,442 | 208,642 | 231.294 |

## 2.3 Technical Reserves

Technical Reserves established by life insurers to cover their obligations to policy holders decreased by 5% to €2,071 mn compared to €2,179 mn in 2021

### **Technical Reserves**

Euro million



## **Total New Business (Individual)**

### Total New Business shows the moderate growth of life insurance business in Cyprus.

The Analysis of New Business (Individuals) reveals that the total number of policy contracts increased by 17% in 2022. Overall total gross written premiums in New Business reached €112,5 mn, registering a 4.8% increase in 2022.

## **Total New Business (Individual)**

Euro thousands

|                    | 201         | 8 2019   | 2020   | 2021   | 2022   |
|--------------------|-------------|----------|--------|--------|--------|
| Number of Policies | 26,44       | 4 30,658 | 28,675 | 38,127 | 44,705 |
| Unit L             | inked 18,49 | 0 20,222 | 21,050 | 25,303 | 24,678 |
| Other              | Life 7,15   | 1 9,674  | 6,859  | 11,788 | 18,991 |
| Single             | Premium 80  | 3 762    | 766    | 1,036  | 1,036  |

| Premiums (Euro thousands): | 74,210 | 81,261 | 91,704 | 107,359 | 112,530 |
|----------------------------|--------|--------|--------|---------|---------|
| Unit Linked                | 37,269 | 43,846 | 48,972 | 57,014  | 57,690  |
| Other Life                 | 5,757  | 7,187  | 5,858  | 6,711   | 7,818   |
| Single Premium             | 31,184 | 30,228 | 36,874 | 43,634  | 47,022  |

## 2.5 Claims

## **Claims 2022**

| Euro thousands | DE              | DEATHS      |                 | RITIES      |
|----------------|-----------------|-------------|-----------------|-------------|
|                | NO. OF POLICIES | AMOUNT PAID | NO. OF POLICIES | AMOUNT PAID |
| ALLIANZ        | 72              | 3,696,465   | 0               | 0           |
| ALTIUS         | 47              | 4,080,949   | 21              | 413,285     |
| ETHNIKI        | 1               | 10,000      | 34              | 328,457     |
| EUROLIFE       | 106             | 8,560,671   | 726             | 5,644,685   |
| PRIME          | 23              | 496,335     | 102             | 679,303     |
| CNP CYPRIALIFE | 64              | 5,602,784   | 595             | 7,396,031   |
| HELLENIC       | 121             | 8,562,411   | 61              | 681,396     |
| METLIFE        | 54              | 1,847,528   | 329             | 8,926,646   |
| MINERVA        | 3               | 101,259     | 5               | 249,376     |
| UNIVERSAL      | 73              | 3,594,855   | 647             | 12,083,485  |
| ANCORIA        | 7               | 745,909     | 0               | 0           |
| TOTAL          | 571             | 37,299,166  | 2,520           | 36,402,664  |

## **Claims 2022**

| Euro thousands | OTHER INSURED EVENTS |             | OTHER INSURED EVENTS SU |             | SURRE | NDERS |
|----------------|----------------------|-------------|-------------------------|-------------|-------|-------|
|                | NO. OF POLICIES      | AMOUNT PAID | NO. OF POLICIES         | AMOUNT PAID |       |       |
| ALLIANZ        | 0                    | 0           | 0                       |             |       |       |
| ALTIUS         | 778                  | 3,723,920   | 215                     | 3,699,577   |       |       |
| ETHNIKI        | 316                  | 263,446     | 593                     | 3,258,262   |       |       |
| EUROLIFE       | 143                  | 2,723,239   | 2,764                   | 51,920,434  |       |       |
| PRIME          | 1,791                | 3,309,194   | 724                     | 5,981,942   |       |       |
| CNP CYPRIALIFE | 1,120                | 9,493,438   | 2,316                   | 32,779,144  |       |       |
| HELLENIC       | 0                    | 0           | 179                     | 1,227,569   |       |       |
| METLIFE        | 39                   | 11,300      | 748                     | 8,859,988   |       |       |
| MINERVA        | 32                   | 15,673      | 22                      | 139,186     |       |       |
| UNIVERSAL      | 26                   | 1,006,126   | 1,810                   | 18,534,147  |       |       |
| ANCORIA        | 0                    | 0           | 825                     | 10,645,431  |       |       |
| TOTAL          | 4,245                | 20,546,334  | 10,196                  | 137,045,679 |       |       |

## 2.6 Life Technical Results 2022

## **The Life Technical Account 2022**

| Euro thousands   |         |         |
|--|---------|---------|
| PREMIUMS   |         |         |
| Gross Premiums Earned                                  | 504,943 |         |
| Reinsurance Premiums                                   | 51,762  |         |
| Net Premiums   | 453,181 |         |
| Investment Income                                      | -251    |         |
| Increase in the value of Life assets                   | -20,613 |         |
|  |         | 432,316 |
| CLAIMS   |         |         |
| Gross Claims incured                                   | 217,887 |         |
| Claims recoverable from reinsurers                     | 24,264  |         |
| Net Claims Incurred                                    | 193,623 |         |
| EXPENSES   |         |         |
| Commissions - Acquisition                              | 38,407  |         |
| Commissions - Renewal                                  | 16,740  |         |
| Management expenses - Acquisition                      | 26,612  |         |
| Management expenses - Renewal                          | 31,575  |         |
| Other Admin/Management Expenses                        | 0       |         |
| Commission recoverable from reinsurers                 | 8,794   |         |
| Net Administration/Management Expenses and Commissions | 104,540 | 298,163 |
| LIFE RESERVES  |         | 230,103 |
| Increase in reserves                                   |         | 52,120  |
| Other Income   | 6,593   |         |
| Other Expenditure                                      | 11,946  |         |
| Taxation   | 12,504  |         |
| Profits before tax                                     |         | 76,626  |



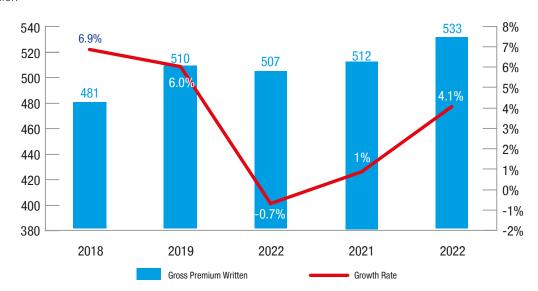


#### **Gross Premiums Written** 3.1

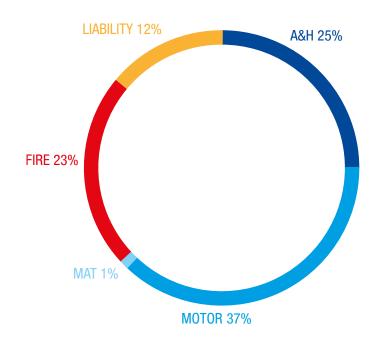
In 2022, the total non-life gross premiums written amounted to €533 mn compared to €512 mn in 2021. Total Non-life income registered 4,1% increase in nominal terms. In terms of relative size, non-life premiums represented 51% of the total (Life and Non-life) business.

### **Gross Premiums Written**

Euro million



## Gross premiums written by class (%) - 2022

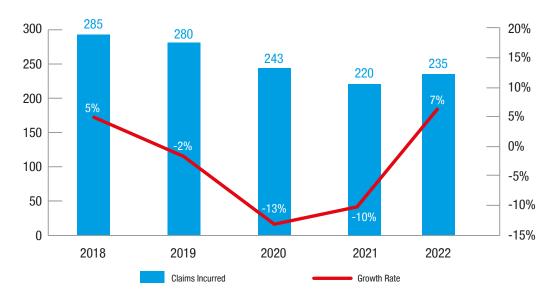


#### 3.2 **Claims**

The gross incurred claim cost for 2022 amounted to €235 mn a 7.2% increase compared to 2021.

### **Gross Claims Incurred**

Euro million



#### Non - Life Technical Results 3.3

The technical accounts as well as the number of key ratios are used to assess the efficiency and profitability of the non – life insurance markets in 2022. Non-life insurers reported underwriting results of €62 mn.

| The N  | on I | ifo 1 | Tochn | ical | Account | 2022  |
|--------|------|-------|-------|------|---------|-------|
| ine iv | on-i | пе    | teann | ICAL | Account | /11// |

| Euro thousands                         |         |         |        |         |           |        |       |         |
|--|---------|---------|--------|---------|-----------|--------|-------|---------|
| TOTAL                                  | A. & H. | MOTOR   | M.A.T. | FIRE L  | .IABILITY | CREDIT | OTHER | TOTAL   |
| Premiums                               |         |         |        |         |           |        |       |         |
| GGross premiums written                | 135,833 | 198,151 | 3,928  | 122,732 | 63,887    | 153    | 8,489 | 533,173 |
| Gross premiums earned                  | 134,967 | 191,530 | 3,694  | 118,958 | 62,215    | 149    | 8,226 | 519,739 |
| Reinsurance premiums                   | 53,406  | 17,340  | 1,722  | 74,568  | 15,987    | 79     | 6,545 | 169,646 |
| NNet premiums written                  | 82,427  | 180,812 | 2,206  | 48,164  | 47,900    | 74     | 1,944 | 363,527 |
| Net premiums earned                    | 83,125  | 176,590 | 2,047  | 46,435  | 46,286    | 73     | 2,011 | 356,568 |
|  |         |         |        |         |           |        |       |         |
| Claims                                 |         |         |        |         |           |        |       |         |
| Gross Claims incured                   | 66,386  | 130,493 | 946    | 24,895  | 12,032    | -52    | 659   | 235,358 |
| Net Claims Incurred                    | 42,190  | 121,820 | 585    | 16,306  | 10,886    | -23    | 556   | 192,320 |
| Expenses                               |         |         |        |         |           |        |       |         |
| Operating Expenses                     | 13,528  | 23,916  | 546    | 11,085  | 6,670     | 67     | 1,154 | 56,967  |
| Commission Payable & Acquisition costs | 23,735  | 49,838  | 712    | 23,508  | 12,083    | 46     | 1,735 | 111,658 |
| Total Expenses                         | 37,263  | 73,754  | 1,258  | 34,593  | 18,754    | 114    | 2,890 | 168,625 |
| Reinsurance Commissions recoverable    | 18,984  | 3,007   | 453    | 19,223  | 2,049     | 26     | 789   | 44,531  |
| Policy Fees                            | 1,341   | 14,304  | 90     | 4,900   | 1,263     | 2      | 72    | 21,973  |
| Technical Results                      | 23,996  | -1,672  | 748    | 19,659  | 19,959    | 10     | -573  | 62,127  |

## 3.4 Key Financial Indicators

| Claims Ratio (gro                                      | oss)                |        | Claims Ratio (net)                                 |                              |                 |  |  |
|--|---------------------|--------|--|------------------------------|-----------------|--|--|
| (gross incurred claims)/(gross premi                   | 2021                | 2022   | (net incurred claims)/(net premiums  CLASS         | 2021                         | 2022            |  |  |
| Accident & Health                                      | 46.3%               | 49.2%  | AAccident & Health                                 | 47.2%                        | 50.8%           |  |  |
| Motor  | 64.8%               | 68.1%  | Motor  | 67.5%                        | 69.0%           |  |  |
| M.A.T  | 10.7%               | 25.6%  | M.A.T  | 6.8%                         | 28.6%           |  |  |
| Fire   | 18.2%               | 20.9%  | Fire   | 26.8%                        | 35.1%           |  |  |
| Liability  | 27.7%               | 19.3%  | Liability  | 29.1%                        | 23.5%           |  |  |
| Credit & Suretyship                                    | -26.3%              | -35.2% | Credit & Suretyship                                | -38.6%                       | -31.0%          |  |  |
| Other  | 15.4%               | 8.0%   | Other  | -35.8%                       | 27.7%           |  |  |
| Total Non - Life                                       | 44.0%               | 45.3%  | Total Non - Life                                   | 51.5%                        | 53.9%           |  |  |
| Gross Expense Re(operating expenses)/(gross premium    | atio<br>ms earned)  |        | Net Expense Rat (operating expenses)/(net premiums | io<br>earned)                |                 |  |  |
| CLASS  | 2021                | 2022   | CLASS  | 2021                         | 2022            |  |  |
| Accident & Health                                      | 7.4%                | 10.0%  | Accident & Health                                  | 12.2%                        | 16.3%           |  |  |
| Motor  | 13.7%               | 12.5%  | Motor  | 14.9%                        | 13.5%           |  |  |
| M.A.T  | 15.3%               | 14.8%  | M.A.T  | 25.5%                        | 26.7%           |  |  |
| Fire   | 9.7%                | 9.3%   | Fire   | 23.5%                        | 23.9%           |  |  |
| Liability  | 11.8%               | 10.7%  | Liability  | 15.7%                        | 14.4%           |  |  |
| Credit & Suretyship                                    | 34.3%               | 45.3%  | Credit & Suretyship                                | 69.7%                        | 91.9%           |  |  |
| Other  | 6.9%                | 14.0%  | Other  | 26.1%                        | 57.4%           |  |  |
| Total Non - Life                                       | 10.8%               | 11.0%  | Total Non - Life                                   | 15.6%                        | 16.0%           |  |  |
| Gross Acquisition                                      | n Cost Ratio        |        | Net Acquisition                                    | Cost Ratio                   |                 |  |  |
| (commision & acquisition costs)/(gro                   | ss premiums earned) |        | (commision & acquisition costs)-(reir              | nsurance commission))/(net p | remiums earned) |  |  |
| CLASS  | 2021                | 2022   | CLASS  | 2021                         | 2022            |  |  |
| Accident & Health                                      | 17.1%               | 17.6%  | Accident & Health                                  | 7.8%                         | 5.7%            |  |  |
| Motor  | 26.9%               | 26.0%  | Motor  | 28.3%                        | 26.5%           |  |  |
| M.A.T  | 19.4%               | 19.3%  | M.A.T  | 9.3%                         | 12.6%           |  |  |
| Fire   | 19.9%               | 19.8%  | Fire   | 8.7%                         | 9.2%            |  |  |
| Liability  | 19.5%               | 19.4%  | Liability  | 20.9%                        | 21.7%           |  |  |
| Credit & Suretyship                                    | 29.7%               | 31.2%  | Credit & Suretyship                                | 23.9%                        | 27.6%           |  |  |
| Other  | 29.2%               | 21.1%  | Other  | 68.4%                        | 47.0%           |  |  |
| Total Non - Life                                       | 21.8%               | 21.5%  | Total Non - Life                                   | 19.9%                        | 18.8%           |  |  |
| Gross Combined<br>(gross claims ratio+gross expense ra |                     | io)    | Net Combined Ro                                    |                              |                 |  |  |
| CLASS  | 2021                | 2022   | CLASS  | 2021                         | 2022            |  |  |
| Accident & Health                                      | 70.8%               | 76.8%  | Accident & Health                                  | 67.2%                        | 72.7%           |  |  |
| Motor  | 105.4%              | 106.6% | Motor 110.8%                                       |                              | 109.0%          |  |  |
| M.A.T  | 45.3%               | 59.7%  | M.A.T 41.  |                              | 67.9%           |  |  |
| Fire   | 47.8%               | 50.0%  | Fire 59.0%   |                              | 68.2%           |  |  |
| riie   |                     |        |  |                              |                 |  |  |
| Liability  | 59.0%               | 49.5%  | Liability  | 65.7%                        | 59.6%           |  |  |

Other

Credit & Suretyship

**Total Non - Life** 

37.7%

51.4%

76.6%

41.3%

43.1%

77.7%

Credit & Suretyship

**Total Non - Life** 

Other

55.0%

58.6%

87.1%

88.4%

132.1%

88.7%



Individual Classes of Non-Life Insurance

#### **Motor Vehicle Insurance Business** 4.1

### **4.1.1 Gross Premium Written**

Motor insurance represents 37% of total non-life premium income and is the largest non-life business line in Cyprus.

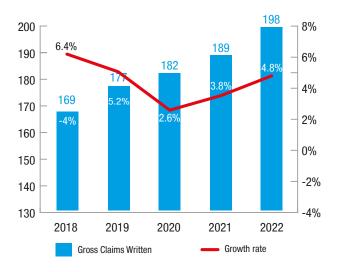
In 2022, motor insurance gross premiums written are estimated to have totaled €198mn against €189mn in 2021. This corresponds to a 4.8% increase.

### **4.1.2 Claims**

In 2022, total motor claims incurred amounted to €130 mn. This corresponds to a 10% increase from last year. The gross claims ratio increased to 68.1% in the year under review compared to 64.8% in 2021.

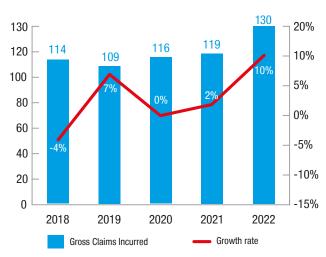
### **Gross Premiums Written**

Euro million



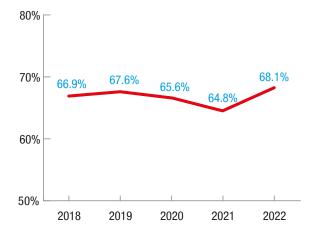
### **Gross Claims Incurred**

Euro million



### **Gross claims ratio**

Euro million



## 4.2 Fire And Other **Damage To Property Insurance Business**

Property insurance is the third largest non-life business line, accounting for 23% of total premium income.

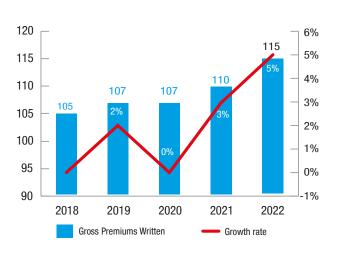
Total gross premiums written amounted in 2022 to €123mn and claims amounted to €25mn.

## 4.3 Accident & Health **Insurance Business**

Accident & Health represents 25% of all non-life business. Data for Accident & Health insurance premiums indicates a decrease of 1% compared to 2021. Overall gross premiums written reached €135,8 mn in 2022 (€136,6 mn in 2021).

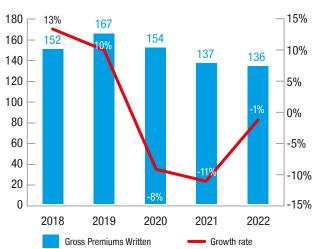
### **Gross Premiums Written**

Euro million



### **Gross Premiums Written**

Euro million

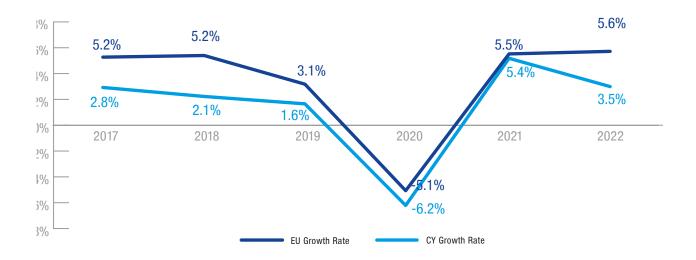






#### Overview 5.1

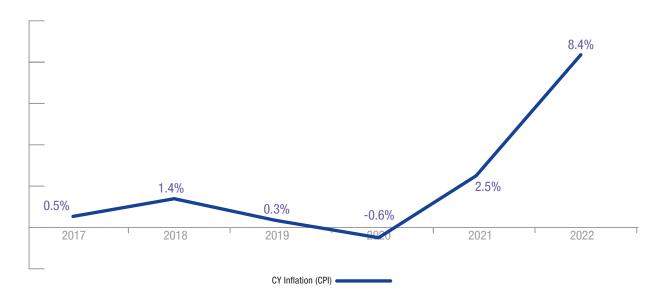
GDP for the year 2022 is provisionally estimated at €27,006mn compared to €23,352mn in 2021. The growth rate in real terms is estimated at 5.6% in 2022, compared to 5.5% in 2021.



#### 5.2 **Inflation**

The inflation rate, based on the Consumer Price Index, increased to 8.4% in 2022 from 2.5% in 2021.

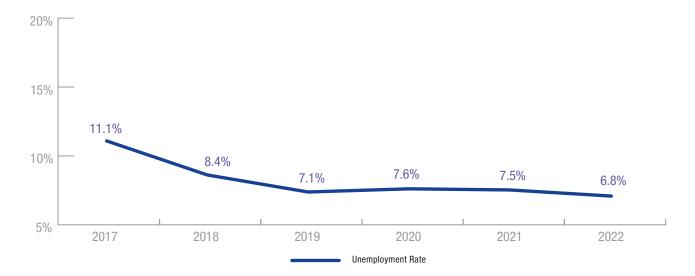
## Cyprus inflation (CPI) 2016-2021



#### Labour Market 5.3

The unemployment rate recorded a decrease reaching 6.8% in 2022 from 7.5% in 2021.

## **Cyprus Unemployment Rate 2016 - 2021**







## **Board of Directors 2022**

## Chairman

E.Anastasiades

## |Vice Chairman - Life

## |Vice Chairman - Non Life:

A.Stylianou

## **Board Members**

S.Florides A.Kallimachou C.Dekatris

S.Demetriou C.Christodoulou Dr N.Antoniou

(until October 2021)

E.Gavas E.Petrou P.Panagiotou

(from June 2022)

C.Costas C.Chaggiandreou

## **IAC Committees And Chairpersons**

LIFE **PENSIONS GENERAL** 

Andreani Kallimachou Evan Gavas Constantinos Dekatris

**HEALTH TAXATION LEGAL** 

Avraam Pekris Evangelos Anastasiades Chloe Americanou

**SOLVENCY II ECONOMIC & STATISTICS** 

**CONSULTATION COMMITTEE** Andreas Stylianou Andreas Stylianou

Stavros Florides

**RISK MANAGEMENT** 

## **Member Companies**



Allianz (Il

#### AIG EUROPE S.A.

General Manager: Stavros Florides Address: P.O.Box 21745 - 1512 Nicosia

Telephone: +357 22699999 Fax number: +357 22699700

E-mail: cy.customer.relations@aig.com

Homepage: www.aig.com.cy Place of incorporation: Luxembourg

Classes of insurance licensed to transact: Motor, Fire, Accident &

Health, M.A.T, Liability, Other

### **ALLIANZ HELLAS**

General Manager: Andreas Ttafounas

Address: The Globe House, 23 John Kennedy Avenue,

3rd floor, 1075 Nicosia Telephone: 77770110

E-mail: cyprusbranch@allianz.com.cy Homepage: www.allianz.com.cy Place of incorporation: Greece

Classes of insurance licensed to transact: Life, Life linked to investment funds, Management of Group Pension Funds or Provident Funds Class, Accident, Sickness, Land Vehicles, Railway rolling stock, Aircraft, Ships, Goods in transit, Fire and Natural forces, Other damage to property, Motor vehicle liability, Aircraft liability, Liability fo ships, General Liability, Credit, Suretyship, Miscellaneous

financial loss, Legal expenses, Assistance



Executive vice chairman & CEO: Evangelos Anastasiades

Address: P.O.Box 26516 - 1640 Nicosia

Telephone: +357 22379999 Fax number: +357 22379097

E-mail: customer\_service@altiusinsurance.com.cy

Homepage: www.altiusinsurance.net Place of incorporation: Cyprus

Classes of insurance licensed to transact: Life, Motor, Fire, Accident &

Health, M.A.T, Liability, Assistance

### AMERICAN HELLENIC HULL INSURANCE COMPANY LTD

CEO: Ilias Tsakiris

Address: 4, Kallitheas str., Imperial House, 2nd Floor, Office 202, 3086

Telephone: +357 25584545 Fax number: +357 25584641 E-mail: pa@ahhic.com Homepage: www.hma.com.cy Place of incorporation: Cyprus

Classes of insurance licensed to transact: Marine



**Altius**Insurance

### ANCORIA INSURANCE PUBLIC LTD

CEO:Tasos Anastasi

Address: P.O.Box 23415 - 1683 Nicosia

Telephone: + +357 22551300 Fax number: + +357 22498592 E-mail: info@ancoria.com

Homepage: www.en.ancoria.com Place of incorporation: Cyprus

Classes of insurance licensed to transact: Life, Management of Group

Pension Funds







### **ASFALISTIKI ETERIA I KENTRIKI LTD**

GENERAL MANAGER: Stelios Georgallides Address: P.O.Box 25131 - 1307 Nicosia

Telephone: +357 22745745 Fax number: +357 22745746 E-mail: info@kentriki.com.cy Homepage: www.kentriki.com.cy Place of incorporation: Cyprus

Classes of insurance licensed to transact: Motor, Fire, Accident &

Health, M.A.T, Liability, Other



### ATLANTIC INSURANCE PUBLIC CO LTD

CEO: Emilios Pyrishis

Address: P.O.Box 24579 - 1301 Nicosia

Telephone: +357 22886000 E-mail: atlantic@atlantic.com.cy Homepage: www.atlantic.com.cy Place of incorporation: Cyprus

Classes of insurance licensed to transact: Motor, Fire, Accident &

Health, M.A.T, Liability, Credit & Suretyship, Other





### **CNP ASFALISTIKI LTD**

GENERAL MANAGER: Andreas C. Stylianou Address: 17 Acropoleos Avenue, 2006, Strovolos.

Telephone: +357 22887600 Fax number: +357 22887650

E-mail: customerservicecnpasf@cnpcyprus.com

Homepage: www.cnpasfalistiki.com Place of incorporation: Cyprus

Classes of insurance licensed to transact: Motor, Fire, Accident &

Health, M.A.T, Liability, Credit & Surety ship, Other





### **CNP CYPRIALIFE LTD**

GENERAL MANAGER: Andreani Kallimachou Address: P.O.Box 20819 - 1664 Nicosia

Telephone: +357 22111213 Fax number: +357 22363407 E-mail: cyprialife@cnpcyprus.com Homepage: www.cnpcyprialife.com Place of incorporation: Cyprus

Classes of insurance licensed to transact: Life, Accident & Health



CEO: Constantinos P. Dekatris

Address: P.O.Box 21312 - 1506 Nicosia

Telephone: +357 22505000 Fax number: +357 22376155 E-mail: info@cgi.com.cy Homepage: www.cgi.com.cy Place of incorporation: Cyprus

Classes of insurance licensed to transact: Motor, Fire, Accident &

Health, M.A.T, Liability, Credit & Suretyship, Other

**COMMERCIAL GENERAL INSURANCE LTD** 





### COSMOS INSURANCE CO. PUBLIC LTD.

General Manager: Kyriacos Tyllis Address: P.O.Box 21770 - 1513 Nicosia

Telephone: +357 22796000 Fax number: +357 22022000

E-mail: info@cosmosinsurance.com.cy Homepage: www.cosmosinsurance.com.cy

Place of incorporation: Cyprus

Classes of insurance licensed to transact:

Motor, Fire, Accident & Health, M.A.T., Liability, Other



### ETHNIKI INSURANCE (CYPRUS) LTD.

Managing Director: Eleftherios Vasilliou Address: P.O.Box 16272 - 2087 Strovolos

Telephone: +357 22841000 Fax number: +357 22841096 E-mail: info@ethnikiinsurance.com Homepage: www.ethnikiinsurance.com

Place of incorporation: Cyprus

Classes of insurance licensed to transact: Life, Accident & Health,

Motor, Fire, MAT, Liability, Credit, Other



### **EUROLIFE LTD.**

General Manager: Avraam Pekris Address: P.O.Box 21655 - 1511 Nicosia

Telephone: 80008880 Fax number: +357 22125510

E-mail: info@eurolife.bankofcyprus.com Homepage: www.eurolife.com.cy Place of incorporation: Cyprus

Classes of insurance licensed to transact: Life, Accident & Health



### **EUROSURE INSURANCE CO. LTD.**

CEO: Charalambos Andreou

Address: P.O Box 22220, 1519 Nicosia

Telephone: +357 22882500 Fax number: +357 22882599 E-mail: info@eurosure.com Homepage: www.eurosure.com Place of incorporation: Cyprus

Classes of insurance licensed to transact: Motor, Fire, Accident &

Health, M.A.T, Liability, Other



### **GENERAL INSURANCE CO OF CYPRUS LTD.**

General Manager: Costas Costa Address: P.O.Box 21668 - 1511 Nicosia

Telephone: 80008787 Fax number: +357 22676682

E-mail: general@gic.bankofcyprus.com

Homepage: www.gic.com.cy Place of incorporation: Cyprus

Classes of insurance licensed to transact: Motor, Fire, Accident &

Health, M.A.T, Liability, Credit & Suretyship, Other



### HELLENIC ALICO LIFE INSURANCE CO. LTD.

General Manager: Andreas Papadatos Address: P.O.Box 20672 - 1662 Nicosia

Telephone: +357 22501581 Fax number: +357 22450750

E-mail: serviceline@hellenicbank.com Homepage: www.hellenicbank.com Place of incorporation: Cyprus

Classes of insurance licensed to transact: Life, Accident & Health



### **HYDRA INSURANCE CO. LTD.**

General Manager: Pavlos Kleanthous Address: P.O.Box 24653 - 1302 Nicosia

Telephone: +357 22454700 Fax number: +357 22454704 E-mail: info@hydrainsurance.com.cy Homepage: www.hydrainsurance.com Place of incorporation: Cyprus

Classes of insurance licensed to transact: Motor, Fire, Accident &

Health, M.A.T, Liability



#### **INTERAMERICAN GREECE**

LEGAL REPRESENTATIVE: Myrto Perati Address: 42-44 Griva Digeni str., 1080 Nicosia

Telephone: 800 88 800 Fax number: 22200800

E-mail: helpdesk@anytimeonline.com.cy WEBPAGE: anytimeonline.com.cy

Place of incorporation: Greece Classes of insurance licensed to transact: Accident, Sickness, Land vehicles, Ships, Goods in transit, Fire and natural forces, Other damage to property, Motor vehicle liability, Liability for ships, General



### **LUMEN INSURANCE - A trademark of GasanMamo Insurance LTD (MALTA)**

liability, Miscellaneous financial loss, Legal expenses, Assistance

Agent & Attorney: Constantinos Prodromou

Prodromou & Makriyiannis Insurance Underwriting Agencies & Consultants, Agent of Lumen Insurance, a tradename of GasanMamo

Insurance Limited of Msida Road, Gzira GZR1405, Malta

Address: P.O.Box 25045 - 1306 Nicosia

Telephone: +357 22761010 Fax number: +357 22353516

E-mail: info@pminsurancebrokers.com Homepage: www.pminsurancebrokers.com

Place of incorporation: Malta

Classes of insurance licensed to transact: Motor, Fire, Accident &

Health, M.A.T, Liability, Other



### **MEDLIFE INSURANCE LTD**

General Manager: Mrs. Uhlmann Daniela

Address: 27, Pindarou str., Alpha Business Center, Block B, 3rd floor,

1060 Nicosia

Telephone: +357 22451074 Fax number: +357 22661728 E-mail: Aris.Aristodemou@medlife.net Homepage: www.medlife.net

Place of incorporation: Cyprus

Classes of insurance licensed to transact: Life, life linked to

investments





#### **METLIFE EUROPE DAC**

LEGAL REPRESENTATIVE: Kyriakos Apostolides Address: P.O.Box 21383 - 1507 Nicosia

Telephone: +357 22845845 Fax number: +357 22845606 E-mail: contact@metlife.com.cy Homepage: www.metlife.com.cy Place of incorporation: Ireland

Classes of insurance licensed to transact: Life, Accident & Health



#### MINERVA INSURANCE CO. PUBLIC LTD.

Executive Chairman: Marios Koutsokoumnis Address: P.O.Box 23554 - 1684 Nicosia

Telephone: +357 22551616 Fax number: +357 22551717 E-mail: minerva@minervacy.com Homepage: www.minervacy.com Place of incorporation: Cyprus

Classes of insurance licensed to transact: Motor, Fire, Accident &

Health, M.A.T, Liability, Other



General Manager: Socrates Demetriou Address: P.O.Box 21352 - 1507 Nicosia

Telephone: +357 22743743 Fax number: +357 22677656

E-mail: pancyprian@hellenicbank.com Homepage: www.pancyprianinsurance.com

Place of incorporation: Cyprus

Classes of insurance licensed to transact: Motor, Fire, Accident &

Health, M.A.T, Liability, Other



#### PRIME INSURANCE CO LTD.

CEO: Panayiotis Panayiotou

Address: P.O.Box 22475 - 1522 Nicosia

Telephone: +357 22896000 Fax number: +357 22896001 E-mail: info@primeinsurance.eu Homepage: www.primeinsurance.eu Place of incorporation: Cyprus

Classes of insurance licensed to transact: Life, Motor, Fire, Accident &

Health, M.A.T, Liability, Other



#### PROGRESSIVE INSURANCE CO. LTD.

General Manager: Takis Haggiandreou Address: P.O.Box 22111 - 1517 Nicosia

Telephone: +357 22758585 Fax number: +357 22754747

E-mail: customercare@progressiveic.com Homepage: www.progressiveic.com Place of incorporation: Cyprus

Classes of insurance licensed to transact: Motor, Fire, Accident &

Health, M.A.T, Liability, Credit & Suretyship, Other





#### **ROYAL CROWN INSURANCE CO. LTD.**

General Manager: Philios Zachariades Address: P.O.Box 24690 - 1302 Nicosia

Telephone: +357 22885555 Fax number: +357 22670757

E-mail: info@royalcrowninsurance.eu Homepage: www.royalcrowninsurance.com

Place of incorporation: Cyprus

Classes of insurance licensed to transact: Motor, Fire, Accident &

Health, M.A.T., Liability, Other



#### TRUST INTERNATIONAL INSURANCE CO. (CYPRUS) LTD.

CEO: Christos Christodoulou

Address: 79 Limassol Avenue, 1&3 Costi Palama corner, 2121

Aglantzian Nicosia

Telephone: +357 22050100 Fax number: +357 22050290

E-mail: enquiries@trustcyprusinsurance.com Homepage: www.trustcyprusinsurance.com

Place of incorporation: Cyprus

Classes of insurance licensed to transact: Motor, Fire, Accident &

Health, M.A.T., Liability, Other



#### UNIVERSAL LIFE INSURANCE PUBLIC CO. LTD.

CEO: Evan Gavas

Address: P.O.Box 21270 - 1505 Nicosia

Telephone: +357 22882222 Fax number: +357 22882200 E-mail: info@unilife.com.cy

Homepage: www.universallife.com.cy Place of incorporation: Cyprus

Classes of insurance licensed to transact: Life, Accident & Health



#### YDROGIOS INSURANCE CO. (CYPRUS) LTD.

Managing Director: Dr Nakis Antoniou Address: P.O.Box 40378 - 6303 Larnaka

Telephone: +357 24200800 Fax number: +357 24828290 E-mail: ydrogios@cytanet.com.cy Homepage: www.ydrogios.com.cy Place of incorporation: Cyprus

Classes of insurance licensed to transact: Motor, Fire, Accident &

Health, M.A.T, Liability, Other



## List of Insurance/Reinsurance Undertakings operating in or from Cyprus

A. Insurance/Reinsurance Undertakings operating in or from Cyprus, licenced under article 14 of the Insurance and Reinsurance Services and Other Related Issues Laws of 2016-2017

- 1. ALTIUS INSURANCE LTD
- 2. AMERICAN STEAMSHIP OWNERS MARINE INSURANCE COMPANY (EUROPE) LIMITED (FORMER AMERICAN HELLENIC HULL INSURANCE COMPANY LIMITED)
- 3. ANCORIA INSURANCE PUBLIC LTD
- 4. ASFALISTIKH ETAIREIA I 'KENTRIKH' LTD
- 5. ATLANTIC INSURANCE COMPANY PUBLIC LTD
- 6. CNP ASFALISTIKI LTD
- 7. CNP CYPRIALIFE LTD
- 8. COMMERCIAL GENERAL INSURANCE LTD
- 9. COSMOS INSURANCE PUBLIC CO LTD
- 10. ETHNIKI GENERAL INSURANCE (CYPRUS) LTD
- 11. ETHNIKI INSURANCE (CYPRUS) LTD
- 12. EUROLIFE LIMITED
- 13. EUROSURE INSURANCE COMPANY LIMITED
- 14. GAN DIRECT INSURANCE LIMITED
- 15. GENERAL INSURANCE CYPRUS LTD
- 16. GRAWE REINSURANCE LTD
- 17. HD INSURANCE LTD

- 18. HELLENIC LIFE INSURANCE CO LTD
- 19. HYDRA INSURANCE COMPANY LTD
- 20. KLPP INSURANCE & REINSURANCE COMPANY LTD
- 21. MEDLIFE INSURANCE LTD
- 22. MINERVA INSURANCE PUBLIC CO LTD
- 23. PANCYPRIAN INSURANCE CO. LTD
- 24. PRIME INSURANCE COMPANY LIMITED
- 25. PROGRESSIVE INSURANCE COMPANY LIMITED
- 26. ROYAL CROWN INSURANCE CO LTD
- 27. STEAMSHIP MUTUAL UNDERWRITING ASSOCIATION (EUROPE) LTD
- 28. THE LONDON P&I INSURANCE COMPANY (EUROPE) LIMITED
- 29. THE UNITED KINGDOM FREIGHT DEMURRAGE AND DEFENCE INSURANCE (EUROPE) LIMITED
- 30. TRUST INTERNATIONAL INSURANCE CO (CYPRUS) ITD
- 31. UNIVERSAL LIFE INSURANCE PUBLIC CO. LTD
- 32. YDROGIOS INSURANCE COMPANY (CYPRUS) LTD

# A. European Insurance/Reinsurance undertakings operating in the Republc of Cyprus, under the freedom of establishment (FoE)

- 1. AIG EUROPE S.A
- 2. ALLIANZ GLOBAL LIFE DAC
- 3. ALLIANZ HELLAS A.A.E.
- 4. GASANMAMO INSURANCE LIMITED
- 5. INTERAMERICAN GREECE
- 6. LLOYD'S INSURANCE COMPANY SA/NV
- 7. METLIFE EUROPE DAC

| <b>Gonernment Supervisory Authority</b>  |   |  |
|--|---|--|
| INSURANCE COMPANIES' CONTROL SERVICE-<br>OFFICE OF THE SUPERINTENDENT OF INSURANCE | 29 Lordou Vyronos<br>1096 Nicosia<br>Ministry of Finance<br>P.O.Box 23364<br>1682 Nicosia                           | Tel:22602990<br>Fax: 22302938<br>E-mail: insurance@mof.gov.cy<br>Web-page: www.mof.gov.cy/iccs               |
| <b>Private Insurance Organisations</b>   |   |  |
| INSURANCE ASSOCIATION OF CYPRUS  | Insurance Centre,<br>23, Zenon Sozos Street,<br>1st Floor,1075,Nicosia<br>P.O.Box 22030<br>1516 Nicosia             | Tel:22452990<br>Fax: 22374288<br>E-mail: info@iac.org.cy<br>Web-page: www.iac.org.cy                         |
| MOTOR INSURERS' FUND   | Insurance Centre,<br>23, Zenon Sozos Street,<br>2nd Floor,1075,Nicosia<br>P.O.Box 22025<br>1516 Nicosia             | Tel: 22763913<br>Fax: 22761007<br>E-mail: info@mif.org.cy<br>Web-page: www.mif.org.cy                        |
| CYPRUS GREEN CARD BUREAU   | Insurance Centre,<br>23, Zenon Sozos Street,<br>1075,Nicosia<br>2nd Floor,<br>P.O.Box 22030<br>1516 Nicosia         | Tel: 22763913<br>Fax: 22761007<br>E-mail: info@mif.org.cy<br>Web-page: www.mif.org.cy                        |
| CYPRUS HIRE AND REJECTED RISKS POOL  | Insurance Centre,<br>23A, Zenon Sozos Street,<br>1075,Nicosia<br>P.O.Box 24805<br>1304 Nicosia                      | Tel: 22760751<br>Fax: 22768370<br>E-mail: m.pipis@cypool.net<br>Web-page: https://cypool.net/                |
| INSURANCE INSTITUTE OF CYPRUS  | Insurance Centre<br>23, Zenon Sozos Street<br>3 <sup>rd</sup> Floor, 1075, Nicosia<br>P.O.Box 22648<br>1516 Nicosia | Tel: 22761530<br>Fax: 22764559<br>E-mail: info@iic.org.cy<br>Web-page: www.iic.org.cy                        |
| Private Insurance Bodies   |   |  |
| CYPRUS ASSOCIATION OF ACTUARIES  | P.O.Box 23533<br>1684 Nicosia   | Tel: 99577772<br>(Gavriella Christoforou)<br>E-mail: info@actuaries.org.cy<br>Web-page: www.actuaries.org.cy |
| THE INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS OF CYPRUS                            | 11, Byron Avenue<br>1096 Nicosia<br>P.O.Box 24935<br>1355 Nicosia   | Tel: 22870030<br>Fax: 22766360<br>E-mail: info@icpac.org.cy<br>Web-page: www.icpac.org.cy                    |



| Appenaices  | 43 |
|---|----|
| Total Gross Premiums Written in 2022 by Class of Business (€ thousands)         | 44 |
| Total Gross Premiums Written by Company (€ thousands)                           | 45 |
| Total Non - Life Gross Premiums Written by Company (€ thousands)                | 46 |
| Motor Gross Premiums Written by Company (€ thousands)                           | 48 |
| Allocation of premiums by the Cyprus hire risks pool (€ thousands)              | 49 |
| Fire & Other Damage to Property Gross Premiums Written by Company (€ thousands) | 50 |
| Accident & Health Gross Premiums Written by Company (€ thousands)               | 51 |
| Liability Gross Premiums Written by Company (€ thousands)                       | 52 |
| Marine, Aviation, Transport Gross Premiums Written by Company (€ thousands)     | 53 |
| Credit & Suretyship Gross Premiums Written by Company (€ thousands)             | 54 |
| Other Business Gross Premiums Written (€ thousands)                             | 55 |
| Total International Gross Premiums Written (€ thousands)                        | 56 |

## Total Gross Premiums Written in 2022 by Class of Business (€ thousands)

| NO. | COMPANY NAME                    | A&H     | MOTOR   | MAT   | FIRE    | LIABILITY | CR. & S. | OTHER | TOTAL NON<br>LIFE<br>PREMIUMS | TOTAL LIFE<br>PREMIUMS | TOTAL<br>PREMIUMS |
|-----|---------------------------------|---------|---------|-------|---------|-----------|----------|-------|-------------------------------|------------------------|-------------------|
| 1   | AIG                             | 122     | 8,528   | 503   | 7,211   | 12,827    | 0        | 461   | 29,651                        | 0                      | 29,651            |
| 2   | ALLIANZ                         | 6       | 749     | 103   | 2,027   | 1,893     | 0        | 0     | 4,778                         | 12                     | 4,790             |
| 3   | ALTIUS                          | 5,178   | 5,029   | 106   | 5,717   | 4,182     | 0        | 0     | 20,212                        | 23,894                 | 44,106            |
| 4   | ANCORIA                         | 0       | 0       | 0     | 0       | 0         | 0        | 0     | 0                             | 42,044                 | 42,044            |
| 5   | ATLANTIC                        | 3,479   | 12,655  | 226   | 3,881   | 1,441     | 15       | 19    | 21,717                        | 0                      | 21,717            |
| 6   | CNP ASFALISTIKI                 | 1,675   | 26,828  | 724   | 21,770  | 9,992     | 82       | 1,786 | 62,858                        | 0                      | 62,858            |
| 7   | CNP CYPRIALIFE                  | 16,514  | 0       | 0     | 0       | 0         | 0        | 0     | 16,514                        | 121,637                | 138,151           |
| 8   | COMMERCIAL                      | 117     | 8,657   | 89    | 2,800   | 916       | 3        | 75    | 12,657                        | 0                      | 12,657            |
| 9   | COSMOS                          | 2,758   | 10,456  | 198   | 2,271   | 1,062     | 0        | 4     | 16,749                        | 0                      | 16,749            |
| 10  | ETHNIKI<br>GENERAL              | 8,600   | 6,582   | 77    | 2,568   | 984       | 0        | 128   | 18,940                        | 0                      | 18,940            |
| 11  | GENERAL<br>ETHNIKI<br>INSURANCE | 0       | 0       | 0     | 0       | 0         | 0        | 0     | 0                             | 15,733                 | 15,733            |
| 12  | EUROLIFE                        | 24,162  | 0       | 0     | 0       | 0         | 0        | 0     | 24,162                        | 150,484                | 174,646           |
| 13  | EUROSURE                        | 174     | 6,056   | 16    | 1,379   | 772       | 0        | 2     | 8,399                         | 0                      | 8,399             |
| 14  | GENERAL INS.<br>CYPRUS          | 1,843   | 15,260  | 496   | 29,445  | 8,680     | 28       | 3,282 | 59,033                        | 0                      | 59,033            |
| 15  | HELLENIC                        | 558     | 0       | 0     | 0       | 0         | 0        | 0     | 558                           | 39,101                 | 39,659            |
| 16  | HYDRA                           | 313     | 10,964  | 11    | 2,094   | 1,084     | 0        | 0     | 14,466                        | 0                      | 14,466            |
| 17  | INTERAMERICAN                   | 49      | 9,463   | 0     | 265     | 1         | 0        | 400   | 10,178                        | 0                      | 10,178            |
| 18  | KENTRIKI                        | 78      | 2,017   | 147   | 1,774   | 696       | 0        | 60    | 4,772                         | 0                      | 4,772             |
| 19  | LUMEN                           | 1       | 1,599   | 9     | 1,203   | 598       | 0        | 0     | 3,410                         | 0                      | 3,410             |
| 20  | METLIFE                         | 22,737  | 0       | 0     | 0       | 0         | 0        | 0     | 22,737                        | 34,441                 | 57,178            |
| 21  | MINERVA                         | 725     | 12,178  | 33    | 1,407   | 1,316     | 0        | 97    | 15,755                        | 314                    | 16,069            |
| 22  | PANCYPRIAN                      | 868     | 14,852  | 338   | 17,747  | 3,373     | 0        | 989   | 38,167                        | 0                      | 38,167            |
| 23  | PRIME                           | 583     | 7,968   | 63    | 1,975   | 905       | 0        | 757   | 12,250                        | 26,662                 | 38,912            |
| 24  | PROGRESSIVE                     | 36      | 2,999   | 46    | 1,956   | 885       | 20       | 109   | 6,050                         | 0                      | 6,050             |
| 25  | ROYAL CROWN                     | 43      | 5,310   | 184   | 3,744   | 1,272     | 0        | 98    | 10,652                        | 0                      | 10,652            |
| 26  | TRUST                           | 4,006   | 22,261  | 422   | 8,033   | 7,096     | 0        | 222   | 42,041                        | 0                      | 42,041            |
| 27  | UNIVERSAL                       | 39,588  | 0       | 0     | 0       | 0         | 0        | 0     | 39,588                        | 65,753                 | 105,341           |
| 28  | YDROGIOS                        | 1,620   | 7,741   | 137   | 3,465   | 3,910     | 5        | 0     | 16,878                        | 0                      | 16,878            |
|     | TOTAL PREMIUMS                  | 135,833 | 198,151 | 3,928 | 122,732 | 63,887    | 153      | 8,489 | 533,173                       | 520,075                | 1,053,247         |

## **Total Gross Premiums Written by Company** (€ thousands)

| COMPANY MANE        |           | GROSS W | RITTEN PREM | IUMS    |         | MARKET SHARE |       |       |       |       |
|---------------------|-----------|---------|-------------|---------|---------|--------------|-------|-------|-------|-------|
| COMPANY NAME        | 2022      | 2021    | 2020        | 2019    | 2018    | 2022         | 2021  | 2020  | 2019  | 2018  |
| EUROLIFE            | 174,646   | 152,514 | 136,439     | 127,529 | 114,727 | 16.6%        | 15.9% | 14.9% | 14.3% | 13.3% |
| CNP CYPRIALIFE      | 138,151   | 128,343 | 122,970     | 114,510 | 106,412 | 13.1%        | 13.3% | 13.4% | 12.8% | 12.4% |
| UNIVERSAL LIFE      | 105,341   | 104,695 | 106,456     | 107,549 | 136,921 | 10.0%        | 10.9% | 11.6% | 12.1% | 15.9% |
| CNP ASFALISTIKI     | 62,858    | 58,933  | 56,095      | 53,035  | 50,009  | 6.0%         | 6.1%  | 6.1%  | 5.9%  | 5.8%  |
| GENERAL INS. CYPRUS | 59,033    | 55,086  | 53,585      | 51,861  | 45,218  | 5.6%         | 5.5%  | 5.4%  | 5.6%  | 5.7%  |
| METLIFE             | 57,178    | 53,337  | 49,332      | 49,812  | 48,897  | 5.4%         | 5.7%  | 5.8%  | 5.8%  | 5.3%  |
| ALTIUS              | 44,106    | 41,707  | 39,853      | 36,324  | 34,988  | 4.2%         | 4.3%  | 4.3%  | 4.1%  | 4.1%  |
| ANCORIA             | 42,044    | 36,545  | 36,843      | 39,117  | 40,764  | 4.0%         | 2.6%  | 2.6%  | 2.9%  | 2.6%  |
| TRUST               | 42,041    | 38,743  | 36,352      | 35,531  | 33,156  | 4.0%         | 4.0%  | 4.0%  | 4.0%  | 3.9%  |
| HELLENIC            | 39,659    | 37,014  | 36,320      | 33,904  | 29,506  | 3.8%         | 2.8%  | 2.9%  | 3.1%  | 1.4%  |
| PRIME               | 38,912    | 28,646  | 26,657      | 26,463  | 22,832  | 3.7%         | 3.8%  | 4.0%  | 4.4%  | 4.7%  |
| PANCYPRIAN          | 38,167    | 27,402  | 26,630      | 27,252  | 12,095  | 3.6%         | 3.8%  | 4.0%  | 3.8%  | 3.4%  |
| AIG                 | 29,651    | 25,164  | 24,005      | 25,614  | 22,561  | 2.8%         | 3.0%  | 2.9%  | 3.0%  | 2.7%  |
| ATLANTIC            | 21,717    | 21,388  | 22,346      | 23,600  | 23,097  | 2.1%         | 2.2%  | 2.4%  | 2.6%  | 2.7%  |
| ETHNIKI GENERAL     | 18,940    | 17,770  | 17,720      | 18,597  | 18,553  | 1.8%         | 1.8%  | 1.9%  | 2.1%  | 2.2%  |
| YDROGIOS            | 16,878    | 18,356  | 16,993      | 17,538  | 17,456  | 1.6%         | 1.7%  | 1.6%  | 1.7%  | 1.6%  |
| COSMOS              | 16,749    | 15,910  | 15,014      | 15,333  | 14,107  | 1.6%         | 1.9%  | 1.9%  | 2.0%  | 2.0%  |
| MINERVA             | 16,069    | 15,361  | 14,474      | 13,544  | 11,564  | 1.5%         | 1.6%  | 1.6%  | 1.5%  | 1.3%  |
| ETHNIKI INSURANCE   | 15,733    | 14,376  | 13,155      | 11,331  | 8,946   | 1.5%         | 1.5%  | 1.4%  | 1.3%  | 1.0%  |
| HYDRA               | 14,466    | 13,549  | 13,075      | 13,476  | 12,620  | 1.4%         | 1.4%  | 1.4%  | 1.5%  | 1.5%  |
| COMMERCIAL          | 12,657    | 12,013  | 11,625      | 10,750  | 9,884   | 1.2%         | 1.2%  | 1.3%  | 1.2%  | 1.1%  |
| ROYAL CROWN         | 10,652    | 10,001  | 9,762       | 9,833   | 9,544   | 1.0%         | 1.0%  | 1.1%  | 1.1%  | 1.1%  |
| INTERAMERICAN       | 10,178    | 9,638   | 9,162       | 8,486   | 7,658   | 1.0%         | 0.9%  | 0.7%  | 0.7%  | 0.4%  |
| EUROSURE            | 8,399     | 8,281   | 6,633       | 5,824   | 3,205   | 0.8%         | 1.0%  | 1.0%  | 1.0%  | 0.9%  |
| PROGRESSIVE         | 6,050     | 5,401   | 5,324       | 4,950   | 4,822   | 0.6%         | 0.6%  | 0.6%  | 0.6%  | 0.6%  |
| ALLIANZ             | 4,790     | 4,663   | 4,722       | 4,625   | 4,453   | 0.5%         | 0.4%  | 0.4%  | 0.4%  | 1.6%  |
| KENTRIKI            | 4,772     | 4,126   | 3,275       | 3,583   | 13,833  | 0.5%         | 0.5%  | 0.5%  | 0.5%  | 0.5%  |
| LUMEN               | 3,410     | 2,957   | 2,322       | 2,089   | 2,460   | 0.3%         | 0.3%  | 0.3%  | 0.2%  | 0.3%  |
| TOTAL               | 1,053,247 | 961,956 | 917,140     | 892,059 | 860,289 | 100%         | 100%  | 100%  | 100%  | 100%  |

**Total Non - Life Gross Premiums Written by Company** (€ thousands)

| COMPANY NAME        |         | GROSS W | /RITTEN PREM | MIUMS   |         |       | MA    | RKET SHARE |       |       |
|---------------------|---------|---------|--------------|---------|---------|-------|-------|------------|-------|-------|
| COMITAINT           | 2022    | 2021    | 2020         | 2019    | 2018    | 2022  | 2021  | 2020       | 2019  | 2018  |
| CNP ASFALISTIKI     | 62,858  | 58,933  | 56,095       | 53,035  | 50,009  | 11.8% | 11.5% | 11.1%      | 10.4% | 10.4% |
| GENERAL INS. CYPRUS | 59,033  | 53,337  | 49,332       | 49,812  | 48,897  | 11.1% | 10.4% | 9.7%       | 9.8%  | 10.2% |
| TRUST               | 42,041  | 38,743  | 36,352       | 35,531  | 33,156  | 7.9%  | 7.6%  | 7.2%       | 7.0%  | 6.9%  |
| UNIVERSAL           | 39,588  | 39,921  | 46,447       | 52,904  | 48,430  | 7.4%  | 7.8%  | 9.2%       | 10.4% | 10.1% |
| PANCYPRIAN          | 38,167  | 37,014  | 36,320       | 33,904  | 29,506  | 7.2%  | 7.2%  | 7.2%       | 6.6%  | 6.1%  |
| AIG                 | 29,651  | 28,646  | 26,657       | 26,463  | 22,832  | 5.6%  | 5.6%  | 5.3%       | 5.2%  | 4.7%  |
| EUROLIFE            | 24,162  | 23,924  | 25,633       | 25,909  | 24,015  | 4.5%  | 4.7%  | 5.1%       | 5.1%  | 5.0%  |
| METLIFE             | 22,737  | 23,290  | 25,698       | 27,009  | 22,651  | 4.3%  | 4.5%  | 5.1%       | 5.3%  | 4.7%  |
| ATLANTIC            | 21,717  | 21,388  | 22,346       | 23,600  | 23,097  | 4.1%  | 4.2%  | 4.4%       | 4.6%  | 4.8%  |
| ALTIUS              | 20,212  | 20,576  | 21,668       | 21,520  | 21,595  | 3.8%  | 4.0%  | 4.3%       | 4.2%  | 4.5%  |
| ETHNIKI GENERAL     | 18,940  | 17,770  | 17,720       | 18,597  | 18,553  | 3.6%  | 3.5%  | 3.5%       | 3.6%  | 3.9%  |
| YDROGIOS            | 16,878  | 15,910  | 15,014       | 15,333  | 14,107  | 3.2%  | 3.1%  | 3.0%       | 3.0%  | 2.9%  |
| COSMOS              | 16,749  | 18,356  | 16,993       | 17,538  | 17,456  | 3.1%  | 3.6%  | 3.4%       | 3.4%  | 3.6%  |
| CNP CYPRIALIFE      | 16,514  | 16,781  | 18,241       | 19,095  | 14,027  | 3.1%  | 3.3%  | 3.6%       | 3.7%  | 2.9%  |
| MINERVA             | 15,755  | 15,027  | 14,117       | 13,154  | 11,141  | 3.0%  | 2.9%  | 2.8%       | 2.6%  | 2.3%  |
| HYDRA               | 14,466  | 13,549  | 13,075       | 13,476  | 12,620  | 2.7%  | 2.6%  | 2.6%       | 2.6%  | 2.6%  |
| COMMERCIAL          | 12,657  | 12,013  | 11,625       | 10,750  | 9,884   | 2.4%  | 2.3%  | 2.3%       | 2.1%  | 2.1%  |
| PRIME               | 12,250  | 11,584  | 11,852       | 12,936  | 13,429  | 2.3%  | 2.3%  | 2.3%       | 2.5%  | 2.8%  |
| ROYAL CROWN         | 10,652  | 10,001  | 9,762        | 9,833   | 9,544   | 2.0%  | 2.0%  | 1.9%       | 1.9%  | 2.0%  |
| INTERAMERICAN       | 10,178  | 8,281   | 6,633        | 5,824   | 3,205   | 1.9%  | 1.6%  | 1.3%       | 1.1%  | 0.7%  |
| EUROSURE            | 8,399   | 9,638   | 9,162        | 8,486   | 7,658   | 1.6%  | 1.9%  | 1.8%       | 1.7%  | 1.6%  |
| PROGRESSIVE         | 6,050   | 5,401   | 5,324        | 4,950   | 4,822   | 1.1%  | 1.1%  | 1.1%       | 1.0%  | 1.0%  |
| ALLIANZ             | 4,778   | 4,116   | 3,258        | 3,583   | 13,436  | 0.9%  | 0.8%  | 0.6%       | 0.7%  | 2.8%  |
| KENTRIKI            | 4,772   | 4,663   | 4,722        | 4,625   | 4,453   | 0.9%  | 0.9%  | 0.9%       | 0.9%  | 0.9%  |
| LUMEN               | 3,410   | 2,957   | 2,322        | 2,089   | 2,460   | 0.6%  | 0.6%  | 0.5%       | 0.4%  | 0.5%  |
| HELLENIC            | 558     | 590     | 500          | 447     | 439     | 0.1%  | 0.1%  | 0.1%       | 0.1%  | 0.1%  |
| TOTAL               | 533,173 | 512,408 | 506,871      | 510,404 | 481,422 | 100%  | 100%  | 100%       | 100%  | 100%  |
|                     |         |         |              |         |         |       |       |            |       |       |

| Total Life Gro    | <b>Total Life Gross Premiums Written by Company</b> (€ thousands) |         |             |         |              |       |       |       |       |       |  |  |  |
|-------------------|---|---------|-------------|---------|--------------|-------|-------|-------|-------|-------|--|--|--|
| COMPANY NAME      |   | GROSS W | RITTEN PREM | IIUMS   | MARKET SHARE |       |       |       |       |       |  |  |  |
| COMPANY NAME      | 2022  | 2021    | 2020        | 2019    | 2018         | 2022  | 2021  | 2020  | 2019  | 2018  |  |  |  |
| EUROLIFE          | 150,484   | 128,590 | 110,806     | 101,620 | 90,712       | 28.9% | 28.6% | 27.0% | 26.6% | 23.9% |  |  |  |
| CNP CYPRIALIFE    | 121,637   | 111,563 | 104,729     | 95,415  | 92,386       | 23.4% | 24.8% | 25.5% | 25.0% | 24.4% |  |  |  |
| UNIVERSAL         | 65,753  | 64,773  | 60,009      | 54,645  | 88,491       | 12.6% | 14.4% | 14.6% | 14.3% | 23.4% |  |  |  |
| ANCORIA           | 42,044  | 25,164  | 24,005      | 25,614  | 22,561       | 8.1%  | 5.6%  | 5.9%  | 6.7%  | 6.0%  |  |  |  |
| HELLENIC          | 39,101  | 26,812  | 26,129      | 26,805  | 11,656       | 7.5%  | 6.0%  | 6.4%  | 7.0%  | 3.1%  |  |  |  |
| METLIFE           | 34,441  | 31,796  | 27,887      | 24,851  | 22,567       | 6.6%  | 7.1%  | 6.8%  | 6.5%  | 6.0%  |  |  |  |
| PRIME             | 26,662  | 24,960  | 24,991      | 26,181  | 27,335       | 5.1%  | 5.6%  | 6.1%  | 6.9%  | 7.2%  |  |  |  |
| ALTIUS            | 23,894  | 21,131  | 18,185      | 14,803  | 13,393       | 4.6%  | 4.7%  | 4.4%  | 3.9%  | 3.5%  |  |  |  |
| ETHNIKI INSURANCE | 15,733  | 14,376  | 13,155      | 11,331  | 8,946        | 3.0%  | 3.2%  | 3.2%  | 3.0%  | 2.4%  |  |  |  |
| MINERVA           | 314   | 334     | 357         | 389     | 423          | 0.1%  | 0.1%  | 0.1%  | 0.1%  | 0.1%  |  |  |  |
| ALLIANZ           | 12  | 10      | 16          | -94     | 397          | 0.0%  | 0.0%  | 0.0%  | 0.0%  | 0.1%  |  |  |  |
| TOTAL             | 520,075   | 449,511 | 410,269     | 381,561 | 378,867      | 100%  | 100%  | 100%  | 100%  | 100%  |  |  |  |

## **Motor Gross Premiums Written by Company** (€ thousands)

Figures do not include premiums allocated by the Cyprus hire risks pool

|                     |         | GROSS W | RITTEN PREM | IIUMS   | MARKET SHARE |       |       |       |       |       |
|---------------------|---------|---------|-------------|---------|--------------|-------|-------|-------|-------|-------|
| COMPANY NAME -      | 2022    | 2021    | 2020        | 2019    | 2018         | 2022  | 2021  | 2020  | 2019  | 2018  |
| CNP ASFALISTIKI     | 26.828  | 26,144  | 25,115      | 24,465  | 23,022       | 13.5% | 13.8% | 13.8% | 13.8% | 14.2% |
| TRUST               | 22.261  | 20,152  | 18,654      | 17,924  | 16,849       | 11.2% | 10.6% | 10.2% | 10.1% | 9.6%  |
| GENERAL INS. CYPRUS | 15.260  | 14,766  | 14,470      | 14,184  | 13,761       | 7.7%  | 7.5%  | 7.3%  | 7.4%  | 7.6%  |
| PANCYPRIAN          | 14.852  | 14,135  | 13,302      | 13,105  | 13,081       | 7.5%  | 7.8%  | 7.9%  | 8.0%  | 8.2%  |
| ATLANTIC            | 12.655  | 12,118  | 11,817      | 11,369  | 10,939       | 6.4%  | 6.4%  | 6.5%  | 6.4%  | 6.7%  |
| MINERVA             | 12.178  | 11,874  | 11,177      | 10,051  | 8,633        | 6.1%  | 6.3%  | 6.1%  | 5.7%  | 5.1%  |
| HYDRA               | 10.964  | 10,523  | 10,889      | 11,075  | 11,431       | 5.5%  | 5.4%  | 5.5%  | 5.9%  | 6.1%  |
| COSMOS              | 10.456  | 10,302  | 10,080      | 10,500  | 9,941        | 5.3%  | 5.6%  | 6.0%  | 6.2%  | 7.3%  |
| INTERAMERICAN       | 9.463   | 7,755   | 8,038       | 8,539   | 9,183        | 4.8%  | 4.1%  | 3.4%  | 3.1%  | 0.5%  |
| COMMERCIAL          | 8.657   | 8,228   | 7,955       | 7,202   | 6,341        | 4.4%  | 4.3%  | 4.4%  | 4.1%  | 3.9%  |
| AIG                 | 8.528   | 8,135   | 7,769       | 7,773   | 6,489        | 4.3%  | 4.3%  | 4.3%  | 4.4%  | 3.7%  |
| PRIME               | 7.968   | 7,409   | 7,432       | 8,042   | 7,547        | 4.0%  | 4.1%  | 4.4%  | 4.8%  | 6.3%  |
| YDROGIOS            | 7.741   | 6,995   | 6,536       | 5,773   | 5,242        | 3.9%  | 3.9%  | 4.1%  | 4.5%  | 4.1%  |
| ETHNIKI GENERAL     | 6.582   | 7,720   | 6,171       | 5,449   | 3,204        | 3.3%  | 3.1%  | 3.1%  | 3.1%  | 3.2%  |
| EUROSURE            | 6.056   | 5,947   | 5,636       | 5,466   | 5,154        | 3.1%  | 3.7%  | 3.6%  | 3.3%  | 2.6%  |
| ROYAL CROWN         | 5.310   | 4,938   | 4,853       | 4,434   | 3,970        | 2.7%  | 2.6%  | 2.6%  | 2.7%  | 3.0%  |
| ALTIUS              | 5.029   | 4,990   | 4,822       | 4,809   | 4,606        | 2.5%  | 2.6%  | 2.7%  | 2.5%  | 2.1%  |
| PROGRESSIVE         | 2.999   | 2,889   | 2,918       | 2,859   | 2,910        | 1.5%  | 1.5%  | 1.6%  | 1.6%  | 1.7%  |
| KENTRIKI            | 2.017   | 2,086   | 2,243       | 2,249   | 2,267        | 1.0%  | 1.1%  | 1.2%  | 1.3%  | 1.3%  |
| LUMEN               | 1.599   | 1,514   | 1,199       | 1,117   | 1,563        | 0.8%  | 0.8%  | 0.7%  | 0.6%  | 0.9%  |
| ALLIANZ             | 749     | 745     | 934         | 1,011   | 2,535        | 0.4%  | 0.4%  | 0.5%  | 0.6%  | 1.8%  |
| TOTAL               | 198,151 | 189,365 | 182,009     | 177,396 | 158,536      | 100%  | 100%  | 100%  | 100%  | 100%  |

## Allocation of premiums by the Cyprus hire risks pool (€ thousands)

Figures do not include premiums allocated by the Cyprus hire risks pool

| COMPANYMANT                             |        |       | GROSS WE | RITTEN PREMIUM | IS    |       |       |
|---|--------|-------|----------|----------------|-------|-------|-------|
| COMPANY NAME —                          | 2022   | 2021  | 2020     | 2019           | 2018  | 2017  | 2016  |
| CNP ASFALISTIKI LTD                     | 1,359  | 1,047 | 781      | 1,169          | 1,203 | 1,150 | 1,037 |
| TRUST INTERNATIONAL INS CO (CYPRUS) LTD | 1,054  | 784   | 575      | 859            | 818   | 734   | 617   |
| PANCYPRIAN INSURANCE LTD                | 774    | 607   | 455      | 702            | 689   | 623   | 548   |
| GENERAL INSURANCE OF CYPRUS LTD         | 742    | 560   | 421      | 667            | 645   | 555   | 491   |
| ATLANTIC INSURANCE CO PUBLIC LTD        | 633    | 496   | 364      | 557            | 569   | 535   | 486   |
| MINERVA INSURANCE CO PUBLIC LTD         | 626    | 458   | 356      | 583            | 616   | 548   | 512   |
| COSMOS INSURANCE CO PUBLIC LTD          | 552    | 424   | 337      | 507            | 521   | 482   | 435   |
| HYDRA INSURANCE CO LTD                  | 540    | 470   | 323      | 440            | 430   | 398   | 349   |
| GAN DIRECT INSURANCE LTD                | 502    | 403   | 310      | 506            | 542   | 517   | 471   |
| COMMERCIAL GENERAL INSURANCE LTD        | 428    | 338   | 274      | 468            | 538   | 525   | 478   |
| AIG EUROPE S.A                          | 420    | 321   | 265      | 395            | 347   | 288   | 235   |
| PRIME INSURANCE CO LTD                  | 407    | 331   | 252      | 323            | 315   | 268   | 218   |
| YDROGIOS INSURANCE CO (CYPRUS) LTD      | 399    | 332   | 231      | 322            | 329   | 313   | 275   |
| EUROSURE INSURANCE CO LTD               | 367    | 275   | 185      | 268            | 217   | 187   | 154   |
| ETHNIKI GEN. INSURANCE (CYPRUS) LTD     | 312    | 237   | 175      | 263            | 269   | 248   | 201   |
| ROYAL CROWN INSURANCE CO LTD            | 259    | 202   | 153      | 233            | 252   | 235   | 212   |
| ALTIUS INSURANCE LTD                    | 256    | 203   | 141      | 201            | 174   | 154   | 138   |
| PROGRESSIVE INSURANCE CO LTD            | 151    | 123   | 91       | 148            | 144   | 133   | 111   |
| KENTRIKI INSURANCE CO LTD               | 109    | 94    | 72       | 116            | 111   | 126   | 112   |
| ALLIANZ HELLAS S.A                      | 101    | 79    | 59       | 133            | 160   | 150   | 123   |
| LUMEN INSURANCE                         | 101    | 0     | 59       | 90             | 93    | 85    | 75    |
| CATLIN INSURANCE CO (U.K.) LTD          | 0      | 79    | 59       | 90             | 97    | 85    | 75    |
| TOTAL                                   | 10,091 | 7,862 | 5,941    | 9,044          | 9,078 | 8,341 | 7,353 |

#### Fire & Other Damage to Property Gross Premiums Written by Company (€ thousands)

Figures do not include premiums allocated by the Cyprus hire risks pool

| COMPANYMANA         |         | GROSS W | RITTEN PREM | IIUMS   |         | MARKET SHARE |       |       |       |       |
|---------------------|---------|---------|-------------|---------|---------|--------------|-------|-------|-------|-------|
| COMPANY NAME -      | 2022    | 2021    | 2020        | 2019    | 2018    | 2022         | 2021  | 2020  | 2019  | 2018  |
| GENERAL INS. CYPRUS | 29,445  | 26,476  | 24,402      | 25,004  | 24,421  | 23.99%       | 23.0% | 22.1% | 23.4% | 22.8% |
| CNP ASFALISTIKI     | 21,770  | 20,285  | 19,385      | 16,745  | 16,347  | 17.74%       | 17.6% | 17.6% | 15.7% | 15.2% |
| PANCYPRIAN          | 17,747  | 17,386  | 16,958      | 15,068  | 11,182  | 14.46%       | 15.1% | 15.4% | 14.1% | 10.4% |
| TRUST               | 8,033   | 7,465   | 7,122       | 7,707   | 6,374   | 6.55%        | 6.3%  | 6.1%  | 5.9%  | 5.5%  |
| AIG                 | 7,211   | 7,253   | 6,751       | 6,315   | 5,927   | 5.88%        | 6.5%  | 6.5%  | 7.2%  | 5.9%  |
| ALTIUS              | 5,717   | 5,281   | 5,323       | 5,048   | 5,024   | 4.66%        | 4.6%  | 4.8%  | 4.7%  | 4.7%  |
| ATLANTIC            | 3,881   | 4,194   | 5,097       | 6,328   | 6,596   | 3.16%        | 3.6%  | 4.6%  | 5.9%  | 6.2%  |
| ROYAL CROWN         | 3,744   | 3,472   | 3,496       | 3,434   | 3,324   | 3.05%        | 3.0%  | 3.2%  | 3.2%  | 3.1%  |
| YDROGIOS            | 3,465   | 3,327   | 3,056       | 3,176   | 2,851   | 2.82%        | 2.9%  | 2.8%  | 3.0%  | 2.7%  |
| COMMERCIAL          | 2,800   | 2,676   | 2,600       | 2,517   | 2,444   | 2.28%        | 2.3%  | 2.4%  | 2.4%  | 2.3%  |
| ETHNIKI GENERAL     | 2,568   | 2,443   | 2,332       | 2,293   | 2,197   | 2.09%        | 2.1%  | 2.1%  | 2.1%  | 2.0%  |
| COSMOS              | 2,271   | 2,152   | 2,233       | 2,165   | 2,094   | 1.85%        | 1.9%  | 2.0%  | 2.0%  | 2.0%  |
| HYDRA               | 2,094   | 1,888   | 1,740       | 1,657   | 1,505   | 1.71%        | 1.6%  | 1.6%  | 1.6%  | 1.4%  |
| ALLIANZ             | 2,027   | 2,181   | 1,689       | 2,128   | 10,310  | 1.65%        | 1.9%  | 1.5%  | 2.0%  | 9.6%  |
| PRIME               | 1,975   | 1,703   | 1,594       | 1,641   | 1,775   | 1.61%        | 1.5%  | 1.4%  | 1.5%  | 1.7%  |
| PROGRESSIVE         | 1,956   | 1,568   | 1,556       | 1,491   | 1,190   | 1.59%        | 1.3%  | 1.3%  | 1.2%  | 1.2%  |
| KENTRIKI            | 1,774   | 1,499   | 1,445       | 1,274   | 1,241   | 1.45%        | 1.4%  | 1.3%  | 1.1%  | 1.1%  |
| MINERVA             | 1,407   | 1,572   | 1,440       | 1,178   | 1,222   | 1.15%        | 1.1%  | 1.0%  | 1.0%  | 0.7%  |
| EUROSURE            | 1,379   | 1,249   | 1,146       | 1,016   | 740     | 1.12%        | 1.4%  | 1.4%  | 1.4%  | 1.1%  |
| LUMEN               | 1,203   | 917     | 669         | 498     | 459     | 0.98%        | 0.8%  | 0.6%  | 0.5%  | 0.4%  |
| INTERAMERICAN       | 265     | 188     | 147         | 102     | 1       | 0.22%        | 0.2%  | 0.1%  | 0.1%  | 0.0%  |
| TOTAL               | 122,732 | 115,173 | 110,182     | 106,788 | 107,224 | 100%         | 100%  | 100%  | 100%  | 100%  |

## **Accident & Health Gross Premiums Written by Company** (€ thousands)

| COMPANYMANT         |         | GROSS W | RITTEN PREM | <b>MIUMS</b> |         | MARKET SHARE |       |       |       |       |
|---------------------|---------|---------|-------------|--------------|---------|--------------|-------|-------|-------|-------|
| COMPANY NAME        | 2022    | 2021    | 2020        | 2019         | 2018    | 2022         | 2021  | 2020  | 2019  | 2018  |
| UNIVERSAL           | 39,588  | 39,921  | 46,447      | 52,904       | 48,430  | 29.2%        | 29.2% | 30.2% | 31.6% | 31.9% |
| EUROLIFE            | 24,162  | 23,290  | 25,698      | 27,009       | 22,651  | 17.0%        | 17.0% | 16.7% | 16.2% | 14.9% |
| METLIFE             | 22,737  | 23,924  | 25,633      | 25,909       | 24,015  | 17.5%        | 17.5% | 16.7% | 15.5% | 15.8% |
| CNP CYPRIALIFE      | 16,514  | 16,781  | 18,241      | 19,095       | 14,027  | 12.3%        | 12.3% | 11.9% | 11.4% | 9.2%  |
| ETHNIKI GENERAL     | 8,600   | 8,255   | 8,764       | 9,817        | 10,210  | 6.0%         | 6.0%  | 5.7%  | 5.9%  | 6.7%  |
| ALTIUS              | 5,178   | 5,807   | 7,165       | 7,971        | 9,266   | 4.3%         | 4.3%  | 4.7%  | 4.8%  | 6.1%  |
| TRUST               | 4,006   | 4,378   | 5,434       | 6,314        | 6,039   | 3.2%         | 3.2%  | 3.5%  | 3.8%  | 4.0%  |
| ATLANTIC            | 3,479   | 3,553   | 3,918       | 4,433        | 4,123   | 2.6%         | 2.6%  | 2.6%  | 2.7%  | 2.7%  |
| COSMOS              | 2,758   | 2,633   | 2,863       | 3,120        | 3,005   | 1.9%         | 1.9%  | 1.9%  | 1.9%  | 2.0%  |
| GENERAL INS. CYPRUS | 1,843   | 1,722   | 2,168       | 2,283        | 2,169   | 1.3%         | 1.3%  | 1.4%  | 1.4%  | 1.4%  |
| CNP ASFALISTIKI     | 1,675   | 1,513   | 1,709       | 1,582        | 1,567   | 1.1%         | 1.1%  | 1.1%  | 0.9%  | 1.0%  |
| YDROGIOS            | 1,620   | 1,322   | 1,414       | 1,487        | 1,518   | 1.0%         | 1.0%  | 0.9%  | 0.9%  | 1.0%  |
| PANCYPRIAN          | 868     | 837     | 1,001       | 1,062        | 942     | 0.6%         | 0.6%  | 0.7%  | 0.6%  | 0.6%  |
| MINERVA             | 725     | 490     | 735         | 1,182        | 926     | 0.4%         | 0.4%  | 0.5%  | 0.7%  | 0.6%  |
| PRIME               | 583     | 639     | 692         | 1,193        | 1,032   | 0.5%         | 0.5%  | 0.5%  | 0.7%  | 0.7%  |
| HELLENIC            | 558     | 590     | 500         | 447          | 439     | 0.4%         | 0.4%  | 0.3%  | 0.3%  | 0.3%  |
| HYDRA               | 313     | 301     | 355         | 475          | 483     | 0.2%         | 0.2%  | 0.2%  | 0.3%  | 0.3%  |
| EUROSURE            | 174     | 257     | 284         | 212          | 268     | 0.2%         | 0.2%  | 0.2%  | 0.1%  | 0.2%  |
| AIG                 | 122     | 109     | 179         | 294          | 389     | 0.1%         | 0.1%  | 0.1%  | 0.2%  | 0.3%  |
| COMMERCIAL          | 117     | 72      | 126         | 148          | 146     | 0.1%         | 0.1%  | 0.1%  | 0.1%  | 0.1%  |
| KENTRIKI            | 78      | 99      | 114         | 136          | 134     | 0.1%         | 0.1%  | 0.1%  | 0.1%  | 0.1%  |
| INTERAMERICAN       | 49      | 40      | 40          | 52           | 53      | 0.0%         | 0.0%  | 0.0%  | 0.0%  | 0.0%  |
| ROYAL CROWN         | 43      | 43      | 39          | 31           | 0       | 0.0%         | 0.0%  | 0.0%  | 0.0%  | 0.0%  |
| PROGRESSIVE         | 36      | 32      | 31          | 30           | 28      | 0.0%         | 0.0%  | 0.0%  | 0.0%  | 0.0%  |
| ALLIANZ             | 6       | 8       | 12          | 9            | 52      | 0.0%         | 0.0%  | 0.0%  | 0.0%  | 0.0%  |
| LUMEN               | 1       | 1       | 1           | 3            | 5       | 0.0%         | 0.0%  | 0.0%  | 0.0%  | 0.0%  |
| TOTAL               | 135,833 | 136,616 | 153,565     | 167,198      | 151,917 | 100%         | 100%  | 100%  | 100%  | 100%  |

## **Liability Gross Premiums Written by Company** (€ thousands)

| COMPANYMANT         |        | GROSS W | RITTEN PREM | IIUMS  |        | MARKET SHARE |       |       |       |       |
|---------------------|--------|---------|-------------|--------|--------|--------------|-------|-------|-------|-------|
| COMPANY NAME -      | 2022   | 2021    | 2020        | 2019   | 2018   | 2022         | 2021  | 2020  | 2019  | 2018  |
| AIG                 | 12,827 | 11,827  | 10,452      | 9,728  | 8,662  | 20.1%        | 19.7% | 20.3% | 19.7% | 19.4% |
| CNP ASFALISTIKI     | 9,992  | 9,201   | 8,403       | 8,497  | 7,558  | 15.6%        | 15.3% | 16.4% | 17.2% | 16.9% |
| GENERAL INS. CYPRUS | 8,680  | 7,401   | 6,455       | 6,591  | 6,284  | 13.6%        | 12.3% | 12.6% | 13.3% | 14.1% |
| TRUST               | 7,096  | 6,486   | 5,176       | 4,619  | 4,014  | 11.1%        | 10.8% | 10.1% | 9.3%  | 9.0%  |
| ALTIUS              | 4,182  | 4,455   | 4,206       | 3,975  | 3,254  | 6.5%         | 7.4%  | 8.2%  | 8.0%  | 7.3%  |
| YDROGIOS            | 3,910  | 3,132   | 3,196       | 2,964  | 3,053  | 6.1%         | 5.2%  | 6.2%  | 6.0%  | 6.8%  |
| PANCYPRIAN          | 3,373  | 3,560   | 2,732       | 2,418  | 1,999  | 5.3%         | 5.9%  | 5.3%  | 4.9%  | 4.5%  |
| ALLIANZ             | 1,893  | 1,270   | 1,288       | 1,221  | 1,169  | 3.0%         | 2.1%  | 2.5%  | 2.5%  | 2.6%  |
| ATLANTIC            | 1,441  | 1,249   | 1,127       | 1,237  | 1,248  | 2.3%         | 2.1%  | 2.2%  | 2.5%  | 2.8%  |
| MINERVA             | 1,316  | 1,159   | 1,021       | 818    | 679    | 2.1%         | 1.9%  | 2.0%  | 1.7%  | 1.5%  |
| ROYAL CROWN         | 1,272  | 2,907   | 889         | 1,072  | 757    | 2.0%         | 4.8%  | 1.7%  | 2.2%  | 1.7%  |
| HYDRA               | 1,084  | 961     | 855         | 785    | 655    | 1.7%         | 1.6%  | 1.7%  | 1.6%  | 1.5%  |
| COSMOS              | 1,062  | 863     | 796         | 762    | 807    | 1.7%         | 1.4%  | 1.5%  | 1.5%  | 1.8%  |
| ETHNIKI GENERAL     | 984    | 850     | 785         | 787    | 808    | 1.5%         | 1.4%  | 1.5%  | 1.6%  | 1.8%  |
| COMMERCIAL          | 916    | 801     | 770         | 657    | 519    | 1.4%         | 1.3%  | 1.5%  | 1.3%  | 1.2%  |
| PRIME               | 905    | 794     | 757         | 980    | 930    | 1.4%         | 1.3%  | 1.5%  | 2.0%  | 2.1%  |
| PROGRESSIVE         | 885    | 781     | 745         | 766    | 733    | 1.4%         | 1.3%  | 1.4%  | 1.5%  | 1.6%  |
| EUROSURE            | 772    | 696     | 687         | 719    | 0      | 1.2%         | 1.2%  | 1.3%  | 1.5%  | 0.0%  |
| KENTRIKI            | 696    | 1,091   | 608         | 426    | 495    | 1.1%         | 1.8%  | 1.2%  | 0.9%  | 1.1%  |
| LUMEN               | 598    | 520     | 444         | 466    | 429    | 0.9%         | 0.9%  | 0.9%  | 0.9%  | 1.0%  |
| INTERAMERICAN       | 1      | 1       | 1           | 1      | 594    | 0.0%         | 0.0%  | 0.0%  | 0.0%  | 1.3%  |
| TOTAL               | 63,887 | 60,002  | 51,393      | 49,488 | 44,647 | 100%         | 100%  | 100%  | 100%  | 100%  |

## Marine, Aviation, Transport Gross Premiums Written by Company (€ thousands)

| COMPANY NAME        |       | GROSS WR | ITTEN PREM | IUMS  |       | MARKET SHARE |       |       |       |       |
|---------------------|-------|----------|------------|-------|-------|--------------|-------|-------|-------|-------|
| COMPANT NAME        | 2022  | 2021     | 2020       | 2019  | 2018  | 2022         | 2021  | 2020  | 2019  | 2018  |
| CNP ASFALISTIKI     | 724   | 594      | 615        | 678   | 584   | 18.4%        | 18.2% | 18.0% | 18.4% | 16.0% |
| AIG                 | 503   | 453      | 704        | 716   | 648   | 12.8%        | 13.8% | 20.6% | 19.5% | 17.8% |
| GENERAL INS. CYPRUS | 496   | 392      | 374        | 430   | 524   | 12.6%        | 12.0% | 11.0% | 11.7% | 14.4% |
| TRUST               | 422   | 263      | 249        | 269   | 197   | 10.8%        | 8.0%  | 7.3%  | 7.3%  | 5.4%  |
| PANCYPRIAN          | 338   | 181      | 235        | 311   | 290   | 8.6%         | 5.5%  | 6.9%  | 8.4%  | 7.9%  |
| ATLANTIC            | 226   | 220      | 195        | 215   | 245   | 5.8%         | 6.7%  | 5.7%  | 5.8%  | 6.7%  |
| COSMOS              | 198   | 140      | 113        | 102   | 151   | 5.0%         | 4.3%  | 3.3%  | 2.8%  | 4.2%  |
| ROYAL CROWN         | 184   | 171      | 175        | 189   | 189   | 4.7%         | 5.2%  | 5.1%  | 5.1%  | 5.2%  |
| KENTRIKI            | 147   | 189      | 209        | 162   | 193   | 3.7%         | 5.8%  | 6.1%  | 4.4%  | 5.3%  |
| YDROGIOS            | 137   | 95       | 79         | 108   | 136   | 3.5%         | 2.9%  | 2.3%  | 2.9%  | 3.7%  |
| ALTIUS              | 106   | 96       | 120        | 93    | 81    | 2.7%         | 2.9%  | 3.5%  | 2.5%  | 2.2%  |
| ALLIANZ             | 103   | 90       | 16         | 10    | 45    | 2.6%         | 2.8%  | 0.5%  | 0.3%  | 1.2%  |
| COMMERCIAL          | 89    | 74       | 84         | 61    | 76    | 2.3%         | 2.2%  | 2.5%  | 1.7%  | 2.1%  |
| ETHNIKI GENERAL     | 77    | 76       | 60         | 59    | 71    | 2.0%         | 2.3%  | 1.7%  | 1.6%  | 2.0%  |
| PRIME               | 63    | 34       | 35         | 89    | 87    | 1.6%         | 1.0%  | 1.0%  | 2.4%  | 2.4%  |
| PROGRESSIVE         | 46    | 55       | 51         | 59    | 41    | 1.2%         | 1.7%  | 1.5%  | 1.6%  | 1.1%  |
| MINERVA             | 33    | 24       | 21         | 34    | 25    | 0.8%         | 0.7%  | 0.6%  | 0.9%  | 0.7%  |
| EUROSURE            | 16    | 23       | 26         | 28    | 24    | 0.4%         | 0.7%  | 0.8%  | 0.7%  | 0.6%  |
| HYDRA               | 11    | 98       | 46         | 60    | 36    | 0.3%         | 3.0%  | 1.4%  | 1.6%  | 1.0%  |
| LUMEN               | 9     | 5        | 8          | 5     | 4     | 0.2%         | 0.2%  | 0.2%  | 0.1%  | 0.1%  |
| TOTAL               | 3,928 | 3,272    | 3,415      | 3,680 | 3,649 | 100%         | 100%  | 100%  | 100%  | 100%  |

## **Credit & Suretyship Gross Premiums Written by Company** (€ thousands)

| COMPANYMANA         |      | GROSS WR | ITTEN PREMI | IUMS |      | MARKET SHARE |       |       |       |       |
|---------------------|------|----------|-------------|------|------|--------------|-------|-------|-------|-------|
| COMPANY NAME        | 2022 | 2021     | 2020        | 2019 | 2018 | 2022         | 2021  | 2020  | 2019  | 2018  |
| CNP ASFALISTIKI     | 82   | 87       | 81          | 81   | 67   | 53.7%        | 56.0% | 52.3% | 51.8% | 44.2% |
| GENERAL INS. CYPRUS | 28   | 28       | 25          | 25   | 32   | 18.1%        | 17.8% | 16.2% | 16.1% | 20.9% |
| PROGRESSIVE         | 20   | 15       | 24          | 22   | 27   | 13.0%        | 9.4%  | 15.2% | 14.2% | 17.6% |
| ATLANTIC            | 15   | 15       | 14          | 15   | 14   | 9.8%         | 9.7%  | 9.1%  | 9.6%  | 8.9%  |
| YDROGIOS            | 5    | 7        | 7           | 7    | 7    | 3.4%         | 4.4%  | 4.4%  | 4.4%  | 4.5%  |
| COMMERCIAL          | 3    | 4        | 4           | 6    | 6    | 2.0%         | 2.7%  | 2.9%  | 3.8%  | 3.8%  |
| TOTAL               | 153  | 155      | 156         | 156  | 153  | 100%         | 100%  | 100%  | 100%  | 100%  |

#### **Other Business Gross Premiums Written** (€ thousands)

| COMPANY NAME        |       | GROSS W | RITTEN PREM | <b>MIUMS</b> |       | MARKET SHARE |       |       |       |       |  |
|---------------------|-------|---------|-------------|--------------|-------|--------------|-------|-------|-------|-------|--|
|                     | 2022  | 2021    | 2020        | 2019         | 2018  | 2022         | 2021  | 2020  | 2019  | 2018  |  |
| GENERAL INS. CYPRUS | 3,282 | 3,185   | 2,606       | 2,373        | 2,386 | 38.7%        | 40.7% | 42.4% | 41.6% | 46.2% |  |
| CNP ASFALISTIKI     | 1,786 | 1,300   | 1,082       | 1,083        | 913   | 21.0%        | 16.6% | 17.6% | 19.0% | 17.7% |  |
| PANCYPRIAN          | 989   | 713     | 460         | 314          | 279   | 11.6%        | 9.1%  | 7.5%  | 5.5%  | 5.4%  |  |
| PRIME               | 757   | 822     | 704         | 719          | 724   | 8.9%         | 10.5% | 11.4% | 12.6% | 14.0% |  |
| AIG                 | 461   | 657     | 431         | 244          | 269   | 5.4%         | 8.4%  | 7.0%  | 4.3%  | 5.2%  |  |
| INTERAMERICAN       | 400   | 329     | 275         | 242          | 0     | 4.7%         | 4.2%  | 4.5%  | 4.2%  | 0.0%  |  |
| TRUST               | 222   | 211     | 88          | 89           | 129   | 2.6%         | 2.7%  | 1.4%  | 1.6%  | 2.5%  |  |
| ETHNIKI GENERAL     | 128   | 198     | 143         | 173          | 112   | 1.5%         | 2.5%  | 2.3%  | 3.0%  | 2.2%  |  |
| PROGRESSIVE         | 109   | 111     | 85          | 50           | 56    | 1.3%         | 1.4%  | 1.4%  | 0.9%  | 1.1%  |  |
| ROYAL CROWN         | 98    | 79      | 102         | 111          | 122   | 1.2%         | 1.0%  | 1.7%  | 2.0%  | 2.4%  |  |
| MINERVA             | 97    | 82      | 60          | 41           | 31    | 1.1%         | 1.0%  | 1.0%  | 0.7%  | 0.6%  |  |
| COMMERCIAL          | 75    | 69      | 73          | 66           | 77    | 0.9%         | 0.9%  | 1.2%  | 1.1%  | 1.5%  |  |
| KENTRIKI            | 60    | 48      | 18          | 168          | 31    | 0.7%         | 0.6%  | 0.3%  | 3.0%  | 0.6%  |  |
| ATLANTIC            | 19    | 18      | 18          | 19           | 12    | 0.2%         | 0.2%  | 0.3%  | 0.3%  | 0.2%  |  |
| COSMOS              | 4     | 2       | 4           | 4            | 18    | 0.0%         | 0.0%  | 0.1%  | 0.1%  | 0.4%  |  |
| EUROSURE            | 2     | 2       | 2           | 3            | 5     | 0.0%         | 0.0%  | 0.0%  | 0.1%  | 0.1%  |  |
| TOTAL               | 8,489 | 7,825   | 6,151       | 5,699        | 5,164 | 100%         | 100%  | 100%  | 100%  | 100%  |  |

## **Total International Gross Premiums Written** (€ thousands)

| COMPANY NAME    | A&H | MOTOR | MAT    | FIRE | LIABILITY | CR. & S. | OTHER | TOTAL NON<br>LIFE<br>PREMIUMS | TOTAL LIFE<br>PREMIUMS | TOTAL<br>PREMIUM<br>S 2022 | TOTAL<br>PREMIUMS<br>2021 |
|-----------------|-----|-------|--------|------|-----------|----------|-------|-------------------------------|------------------------|----------------------------|---------------------------|
|                 |     |       |        |      |           |          |       |                               |                        |                            |                           |
|                 | 0   | 0     | 13,240 | 0    | 0         | 0        | 0     | 13,240                        | 0                      | 13,240                     | 12,507                    |
| ANCORIA         | 0   | 0     | 0      | 0    | 0         | 0        | 0     | 0                             | 3,343                  | 3,343                      | 2,213                     |
| CNP ASFALISTIKI | 0   | 0     | 0      | 65   | 8         | 0        | 12    | 84                            | 0                      | 84                         | 67                        |
| EUROLIFE        | 0   | 0     | 0      | 0    | 0         | 0        | 0     | 0                             | 0                      | 0                          | 0                         |
| MEDLIFE         | 0   | 0     | 0      | 0    | 0         | 0        | 0     | 0                             | 37,033                 | 37,033                     | 35,911                    |
| PRIME           | 610 | 0     | 0      | 0    | 0         | 0        | 0     | 610                           | 0                      | 610                        | 768                       |
| TOTAL PREMIUMS  | 610 | 0     | 13,240 | 65   | 8         | 537      | 12    | 14,471                        | 40,377                 | 54,848                     | 51,467                    |





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